



**Henderson County Government**  
**ITB: IT Room Liebert HVAC Unit Replacement**  
**(Human Services)**

**Date of Issue: August 25<sup>th</sup>, 2023**

**Proposal Due Date: September 29<sup>th</sup>, at 2:00 PM EST**

**Direct all inquiries concerning this ITB to:**

**Doug Guffey**

**Purchasing Agent**

**Phone: 828-694-5023**

**Email: [hcpurchasing@hendersoncountync.gov](mailto:hcpurchasing@hendersoncountync.gov)**

### **BIDDER'S CHECKLIST**

- Be aware of the bid opening and date and time as indicated on the first page of this proposal.
- All signatures must be by a company officer or agent who is authorized to enter into, and sign bid documents.
- Have you read and understood the "Terms and Conditions" and the "Instructions to Bidders" for submitting a bid?
- Have you read, and do you completely understand all the specifications of this bid proposal?
- If an addendum to the specifications was issued, has it been signed and returned with this bid proposal?
- Have you enclosed statements explaining any exceptions made to the specifications?
- Have you included executed copies of the attachments?
- Have you included copies of the appropriate licensure as defined by the bid documents?
- Have you included a proposed contract inclusive of the County terms and conditions?
- Have you included a Certificate of Insurance with minimum limits provided herein naming Henderson County as additionally insured?

**BID PROPOSAL FORM**

Pursuant to the General Statutes of North Carolina **informal bids**, subject to the conditions and specifications herein, are invited for the Human Services IT Room Liebert HVAC unit replacement. Bids may be submitted via email to [hcpurchasing@hendersoncountync.gov](mailto:hcpurchasing@hendersoncountync.gov) or via mail to the Henderson County Finance Department, 113 N Main St, Hendersonville N.C. 28792. . Bids will be due on September 29<sup>th</sup>, 2023, by 2:00 PM EST.

The undersigned, as bidder, hereby declares that this proposal is made without connection with any other person, company, or parties making a similar bid or proposal, and that the proposal is in all respects fair and in good faith, without collusion or fraud.

The bidder has carefully examined the annexed form of specifications and instructions to bidders and hereby declares that they will provide the products and/or services in the manner prescribed in the specifications and instructions to bidders for the following price:

DESCRIPTION	EXTENDED PRICE
<b>Replacement of Liebert Mini Mate-2, HVAC Indoor/ Outdoor units for the IT server room at Human Services.</b>	

<b>GRAND TOTAL FOR ALL GOODS AND SERVICES. INCLUSIVE OF SHIPPING TO HENDERSON COUNTY, NORTH CAROLINA AND INSTALLTION</b>	
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**PLEASE NOTE BID PRICES AND SPECIFICATIONS SHALL BE FULLY ENFORCEABLE FOR 120 DAYS AFTER THE BID DUE DATE UNLESS NOTED BELOW:**

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**Printed Name of Firm Representative:** \_\_\_\_\_

**Signature of Firm Representative:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Name of Firm Submitting Proposal:** \_\_\_\_\_

**Firm Address:** \_\_\_\_\_

**Telephone Number:** \_\_\_\_\_

**Email Address:** \_\_\_\_\_

## **INSTRUCTIONS TO BIDDERS**

### **Section 1: Purpose**

The purpose of this document is to provide general and specific information for the Human Services Liebert HVAC unit replacement for the IT server room. All bids and contracts are governed by Henderson County policy and Section 143-131 of the North Carolina General Statutes.

### **Section 2: Bid Schedule**

Listed below are the dates and times by which stated actions must be taken or completed. The County may determine, in its sole discretion, that it is necessary to change any of these dates and times. Should changes be required, proper notice will be provided to potential bidders. All listed times are Eastern standard times.

<b>Action</b>	<b>Time</b>	<b>Date</b>
Bid issued	5:00PM	August 25th, 2023
Mandatory Pre-Bid	10:00 am	September 1 <sup>st</sup> , 2023
Deadline for Questions	4:00 pm	September 8th, 2023
County Responses	4:00 pm	September 15 <sup>th</sup> , 2023
Bids Due	2:00 pm	September 29 <sup>th</sup> , 2023

### **Section 3: Mandatory Pre-bid**

A **MANDATORY PRE-BID MEETING** will be held at the Human Services Building 1200 Spartanburg Highway, Hendersonville NC 28792 on September 1, 2023, at 10:00 am. We will meet at the flagpole near the main entrance of the Department of Public Health. If your company does not attend the pre-bid meeting or is not present for the duration of the meeting your bid will not be considered as responsive.

### **Section 4: Bid Contact**

All questions, concerns and requests for additional information shall be directed to the Henderson County Purchasing to the attention of Doug Guffey, Purchasing Agent

Doug Guffey  
hcpurchasing@hendersoncountync.gov

### **Section 5: Bidder Questions**

The County is not liable for interpretations/misinterpretations or other errors, or omissions made by the Bidder in responding to this bid. The Bidder shall examine this bid to determine if the County's requirements and terms and conditions are clearly stated. If, after examination of the various requirements and terms and conditions of this bid, the Bidder believes there are any requirements or terms and conditions which remain unclear or which restrict competition, the Bidder may request, in writing, that the County clarify the requirement(s) and terms(s) and condition(s) specified by the Bidder.

The Bidder must provide the Section(s), Subsection(s), Paragraph(s), and page number(s) that identify the requirements or conditions questioned by the Bidder.

Requests for clarification and technical questions to this bid must be received by the County no later than the date shown above in Section 2, entitled "Bid Schedule", under Deadline for Questions. The Bidders' failure to request clarification and submit questions by the date in the bid schedule above shall be considered to constitute the Bidders' acceptance of all County requirements and terms and conditions. The County shall issue addenda reflecting questions and answers to this bid, if any, and shall be posted to the County's website at <https://www.hendersoncountync.gov/rfps>.

#### **Section 6: Objections to the Specifications**

It is not the intent of the bid specifications to exclude or limit competition or favor any supplier. If there is an objection to any of the specifications or requirements listed herein, the bidder must notify Doug Guffey, Purchasing Agent in writing, stating, and listing the specifications and objections, no later than the date shown above in Section 2, entitled "Bid Schedule", under Deadline for Questions. If a pre-bid meeting has been scheduled, any objections must be presented in writing at that time. The objections stated must pertain both to form and substance of the bid document. Failure to object in accordance with the above procedure shall constitute a waiver on the part of the bidder to protest the solicitation. All concerns, questions, clarifications, or other correspondence must be directed only to Doug Guffey, Purchasing Agent. Information obtained from other sources will not be considered in the evaluation and award of this bid.

#### **Section 7: Alternate Bids**

Alternate bids are allowed. Alternate bids are those that are not identical by manufacturer and model to what is outlined within the bid document or one which has substantially different specifications to what is outlined in the bid document. When alternate bids are submitted, the bidder must submit documentation for review as a part of the bid to show that the product meets or exceeds the specifications of the item(s) referenced in the specifications. It shall be the responsibility of the bidder to show that the alternate equipment is equivalent and conforms to the specifications contained herein. Bidders may submit multiple bids on various manufacturers' brands/models.

#### **Section 8: Bid Options**

The County reserves the right to request pricing on optional equipment or services along with the pricing for the main or primary product or items when applicable. At the discretion of the County, some or all of the options requested may or may not be added and purchased based upon necessity and the availability of budgeted funds. The bid award will be made to the lowest, responsive, responsible bidder for the main or primary product or services on the Bid Proposal Form. Pricing for any additional options will be requested in a separate section of the bid and will not be included in the determination of the bid award.

#### **Section 9: How to Prepare Bid Proposals**

Bidders are encouraged to carefully review all provisions and attachments of this document prior to completion. Each bid constitutes an offer and may not be withdrawn except as provided herein. Also, prices are to remain firm for the period stated herein.

- a) **PROPOSAL FORM:** Submit all prices and offers on the **BID PROPOSAL FORM(s)** provided herein. All bid proposals must be submitted and signed by the supplier or their authorized representative with all erasures or corrections initialed and dated by the authorized representative of the proposal.

- b) **Addendum(s)**: If applicable, bidders shall include signed addendum(s) with their bid submittal acknowledging the modifications made to the bid document.
- c) **SIGNATURE**: All bids must be signed by an authorized official of the company on the Bidders Signature Page. A bid may be rejected if it shows omissions, alterations of form, additions not called for, conditional bid, or any irregularities.
- d) **TAXES**: Do not include taxes in your bid prices. Taxes must be itemized and added to invoices separately when invoicing the County. The County is required to pay sales tax. The County is exempt from Federal Excise Tax and has a Federal Tax number.

#### **Section 10: How to Submit Bid Proposals**

- a. **SUBMIT BIDS ON THE BID PROPOSAL FORM PROVIDED HEREIN.**
- b. Bids may be submitted via email to [hcpurchasing@hendersoncountync.gov](mailto:hcpurchasing@hendersoncountync.gov)
- c. Bids may be mailed or delivered as follows:

**Mailing & Delivery Address:**

ITB: IT Room Liebert HVAC Unit Replacement  
Finance Department  
113 N Main Street  
Hendersonville, NC 28792

- d. Please note bids not received by the time and date specified on the Bid Proposal Form will not be opened or considered.
- e. Bidders shall provide any available product literature and manufacturer's specifications at the request of Henderson County.

#### **Section 11: Bid Opening**

- a. All bids will be opened at the time and place shown on the enclosed Bid Proposal Form. **LATE BIDS WILL NOT BE OPENED OR ACCEPTED.**
- b. Bids will be examined by the Purchasing Agent and the using department officials promptly after the opening and an award made as early as possible.
- c. Bidders may request and receive copies of the bid documents and/or bid tabulation after the award of the project.

#### **Section 12: Award of Bid**

- a. **Standard of Bid Award Acceptance:**  
The County reserves the right to reject any and/or all bids received as allowed by law, or to select the bid which, in our opinion, is in the best overall interest of the County. The award shall be made to the lowest, responsive, responsible bidder, or bidders, taking into consideration quality, performance and the time specified in the bid for the performance of the

contract.

b. **Bid Prices:**

All items and products proposed in response to this Bid are to be new, in un-used condition unless otherwise noted in the minimum specifications. All prices proposed in response to this Bid are to include all transport, freight, fuel surcharges and other fees if applicable and be delivered **FOB destination, freight prepaid and allowed** to the construction location unless otherwise specified in the specifications section. All items are to be packaged, and shipped or delivered safely in a protective carton, fully assembled and serviced, ready for use and operation where applicable or otherwise described within the specifications. All supplies, equipment, and apparatus must meet all Federal, State, and Local safety regulations, requirements, and guidelines, such as OSHA, EPA, US DOT, NC-DOT, NFPA, UL, etc., if so regulated.

c. **Order of Precedence:**

In cases of conflict between sections and provisions within the Bid document, the Order of Precedence will be 1) the Special Conditions section specific to the Bid (if present); 2) the Minimum Specifications section specific to the Bid, 3) Henderson County Terms and Conditions; and 4) the Instructions to Bidders section of the Bid document.

### Section 13: Errors in Bids & Bid Withdrawal

Bidders or their authorized representatives are expected to understand the conditions, requirements, and specifications before submitting bids. Failure to do so will be at the bidders' own risk. In case of an error in the extension of prices on the bid, the unit price shall govern.

### Section 14: Bid Tabulation

Pursuant to North Carolina General Statute 143-131(a), bidders may request a bid tabulation from the Purchasing Agent, after the contract has been awarded.

### Section 15: Scope of Work

I. **Overview:**

It is the intent of these specifications to set up minimum requirements for the **IT Room Liebert HVAC unit replacement** as specified. These specifications must be considered as minimum requirements. If it is necessary to bid alternate equipment or to take exceptions to the specifications as set forth, this must be so stated in your bid. Any reference to a model or brand is only to denote quality and does not mean that equal equipment will not be considered.

II. **Specifications**

1. New units shall be the direct replacement for the existing models below:

**Indoor unit model number: MMD60E-AHELO**

**Outdoor unit model number: PFH067A-AL3**

2. Remove existing Liebert indoor and outdoor units leaving pad and Unistrut for replacement.
3. Existing Line Set shall be removed, and new Line set installed due to different refrigerant type.

4. Portable A/C unit shall be installed to keep IT server room at constant 70 degrees.
5. Any penetrations through the roof membrane shall be sealed and made waterproof.
6. Provide dumpster for all construction debris or remove debris from premises daily.
7. Daily cleaning and sweeping of all debris must be completed on exterior and interior of job site.
8. Provide jobsite fencing and signage to direct public away from jobsite.

**III. Installation**

1. Bidder shall provide a turnkey project inclusive of all labor, materials, supervision, disposal fees, permits, inspections for the IT room Liebert HVAC unit replacement as specified.
2. Install all materials and equipment in accordance with manufacturer’s instructions and warranty requirements.
3. Contractor must submit a timeline for the beginning and completion of the project.
4. Contractor is to obtain and pay for all required permits and inspections. Any deficiencies found in the installation or materials used in the installation which prevents receiving a green tag from inspectors or issues found during the final walkthrough with County representatives will be the Contractors responsibility and expense to correct.
5. Cleanup of all affected work areas shall be completed daily.

**IV. Warranty**

1. The installation services and materials furnished by the contractor, or any subcontractors shall be free from any defects in workmanship for a period of one year from the date of final payment.

**V. Acceptance of Work**

1. Bidder shall perform a final walk through with a County representative upon completion.
2. Henderson County shall receive all inspections, certifications, and permits required by local and State agencies as applicable. Henderson County is to receive written copies of all.
3. Henderson County shall receive all warranties, maintenance manuals, product data, and closeout documents as applicable.

**Section 16: Licensure**

Bidder shall provide a copy of their general contractor licensure. If not provided the bid will be considered nonresponsive.

**Section 17: Minority and Disadvantaged Business**

Pursuant to General Statutes of North Carolina Sections 143-128 and 143-131 and, the County encourages and provides equal opportunity for Certified Minority and Women- Owned Business Enterprise (MWBE) businesses to participate in all aspects of the County’s contracting and procurement programs.

For Disadvantaged Business Enterprise requirements, see Minority Business Participation Guidelines posted under Doing Business with Henderson County at

<https://www.hendersoncountync.gov/county/page/doing-business-henderson-county>.

**Section 18: Contracting**

Bidder shall include a proposed contract, at the request of Henderson County, signed by the bidder and ready for county signature. The contract shall include at minimum the following language:



- i. Section 19 County Terms and Conditions
- ii. Section 20 Certificate of Insurance

**Section 19: Terms and Conditions**

Any proposal submitted to Henderson County shall be deemed to include all the Terms and Conditions shown in the document found online at

[https://www.hendersoncountync.gov/sites/default/files/fileattachments/henderson\\_county/page/42611/terms\\_and\\_conditions\\_02.23.2022.pdf](https://www.hendersoncountync.gov/sites/default/files/fileattachments/henderson_county/page/42611/terms_and_conditions_02.23.2022.pdf)

These Terms and Conditions, which refer to a “purchase order”, shall be deemed to be included in any contract entered into as a result of this Invitation to Bid (“ITB”).

Any attempt by a proposed contracting party (the “Bidder”) under the ITB to exclude any of these Terms and Conditions shall cause any bid or proposal made in response to this ITB to be deemed to be non-responsive (unless Henderson County has notified the Bidder that the funding source for the goods or work sought under this ITB is not federal funds, in which case those provisions under number 15 of the Terms and Conditions (and all subparts thereunder) may be excluded from a Proposal.

**Section 20: Minimum Insurance Requirements**

Bidder shall provide an Insurance Certificate naming Henderson County as **additionally insured** per the attached certificate of insurance. Should different insurance limits be established between the vendor and the County, the Certificate of Insurance with Henderson County named as additional insured shall be contained herein.

Required Coverage	Minimum Insurance Limits
Workers' Compensation	Statutory/Employers Liability: \$500,000/\$500,000/\$500,000
General Liability	\$1M per occurrence/\$2M aggregate
Automobile	\$1M per occurrence/Combined Single Limit
Additional Insured Status	Required

**Section 21: Funding Source**

This request for proposals is funded in its entirety with **County Funds**.

**Section 22: Attachments**

Attachment I: Vendor Information Form

## Attachment I: Vendor Information Form

<b>Attachment I: Vendor Information Form</b>			
Company/Firm Name			
Mailing Address			
Contact Name		Contact Title	
Phone Number	Fax	Email	Website
Federal Tax ID Number		Unique Entity Identification Number (SAM.gov)	
Required Documentation		Internal Routing	
Completed IRS W-9 form dated within calendar year and signed by authorized personnel.		W9 Received	YES
Minority and Women Owned Business (MWBE) certification, if applicable.		MWBE Certification Received	YES      N/A
		Unique Entity Identification Number confirmed in SAM.gov	YES