

**HENDERSON COUNTY
BOARD OF COMMISSIONERS**

MEETING DATE: October 6, 2025

SUBJECT: Addition to Vehicle Fleet – Department of Public Health

PRESENTER: G. David Jenkins, Health Director

ATTACHMENTS: YES

1. Pricing Summary
2. Parks Ford Quote

SUMMARY OF REQUEST:

On February 18, 2025, the Board approved Hurricane Helene Essential Functions Support funds for \$1,064,970. The Department of Public Health is requesting to utilize a portion of these funds to purchase two vehicles. These vehicles will meet the need for public health emergency response functions and allow for groups to attend training and meetings. The purchase of these vehicles will increase the Henderson County fleet.

Staff is requesting the Board approve the addition of two vehicles to the Henderson County fleet.

The vehicle purchase was approved by the Henderson County Board of Health at their August 18, 2025 meeting to be forwarded to the Henderson County Board of Commissioners for consideration and final approval.

BOARD ACTION REQUESTED:

The Board of Commissioners is requested to approve the addition of two vehicles to the Henderson County fleet.

Suggested Motion:

I move the Henderson County Board of Commissioners approve the addition of two vehicles to the Henderson County fleet.

Attachment I: Pricing Summary

Vehicle Description & Cost	
Make	Ford
Model	Explorer
Vehicle Cost without Options	\$ 36,240.11

Vehicle Options		
Vehicle Option Description	Option Code	Option Price
Full Size Spare Tire and Jack	76U	\$ 376.00
All Weather Mats	16A	\$ 150.40

Pricing of vehicle and options are per NC Sheriff Association Contract 22-11-0912 Specification No 161	Vehicle Cost	\$ 36,240.11
	Vehicle Options	\$ 526.40
	Vehicle Cost with Options	\$ 36,766.51
	License Plate Costs	\$ 1,109.00
	Total Budget	\$ 37,876
	Quantity	2
	Total Requested Budget	\$ 75,751.01

Prepared for: , Henderson County

2026 Explorer 4dr 4x4 Active (K8D)

Price Level: 615

Client Proposal

Prepared by:

Jeff Williams

Office: 828-693-4281

Quote ID: 0807202508

Date: 08/07/2025



Parks Ford | 601 DUNCAN HILL RD, HENDERSONVILLE, NC, 28792

Office: 828-693-4281 | Fax: 828-696-8993

Prepared for:

Henderson County

Prepared by: Jeff Williams

08/07/2025



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2026 Explorer 4dr 4x4 Active (K8D)Price Level: 615 | Quote ID: 0807202508

, Henderson County**Re: Quote ID 0807202508 08/07/2025**

To Whom It May Concern,

All pricing provided in this quote is based on, and follows the guidelines of, the North Carolina Sheriffs' Association Vehicle Procurement Program. Contract # 25-11-0912. Specification # 161

Sincerely,

Jeff Williams

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Henderson County
Prepared by: Jeff Williams
08/07/2025



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2026 Explorer 4dr 4x4 Active (K8D)

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Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2026 Explorer 4dr 4x4 Active (K8D)

Price Level: 615 | Quote ID: 0807202508

As Configured Vehicle

Code	Description
Base Vehicle	
K8D	Base Vehicle Price (K8D)
Packages	
100A	Equipment Group 100A <i>Includes:</i> <ul style="list-style-type: none">- Engine: 2.3L EcoBoost I-4 <i>Includes auto start-stop technology.</i>- Transmission: 10-Speed Automatic- Tires: P255/65R18 AS BSW- Wheels: 18" Sparkle Silver-Painted Aluminum- Unique Cloth Captain's Chairs <i>Includes 6-way power driver and 4-way manual passenger.</i>- Radio: AM/FM Stereo <i>Includes MP3 capable, 6 speakers, speed-compensated volume, SiriusXM with 360L and 3-month prepaid subscription (service is not available in Alaska and Hawaii), Ford digital experience with 13.2" color LCD touchscreen in IP center-stack, Google Assistant, Google Maps and Google Play, pinch-to-zoom capability, 911 Assist, Apple CarPlay and Android Auto wireless compatibility. Note: SiriusXM services require a subscription, sold separately by SiriusXM after the trial period. Your SiriusXM service will automatically stop at the end of your trial unless you decide to subscribe. If you decide to continue service, the subscription plan chosen will automatically renew and be charged according to your chosen payment method at the then-current rates. Fees and taxes apply. See the SiriusXM customer agreement and privacy policy at http://www.siriusxm.com/ www.siriusxm.com for full terms and how to cancel, which includes online methods or calling 1-866-635-2349. Available in the 48 contiguous United States, D.C., and Puerto Rico (with coverage limits and capable receiver). Visit http://www.siriusxm.com/FAQS for most current service area information. Availability of some services and features is subject to device capabilities and location restrictions. All fees, content and features are subject to change. SiriusXM, Pandora and all related logos are trademarks of Sirius XM Radio Inc. and its respective subsidiaries.</i>
Powertrain	
99H	Engine: 2.3L EcoBoost I-4 <i>Includes auto start-stop technology.</i>
44T	Transmission: 10-Speed Automatic
Wheels & Tires	
STDTR	Tires: P255/65R18 AS BSW
STDWL	Wheels: 18" Sparkle Silver-Painted Aluminum
76U	18" Spare Wheel & Jack Kit Deletes standard tire inflator and sealant kit. <i>Includes 18" spare tire.</i>

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

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Henderson County

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08/07/2025



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2026 Explorer 4dr 4x4 Active (K8D)

Price Level: 615 | Quote ID: 0807202508

As Configured Vehicle (cont'd)

Code	Description
Seats & Seat Trim	
8	Unique Cloth Captain's Chairs <i>Includes 6-way power driver and 4-way manual passenger.</i>
Other Options	
PAINT	Monotone Paint Application
119WB	119.1" Wheelbase
STDRD	Radio: AM/FM Stereo Eligible 2026 model-year vehicle receive complimentary access to 1-year Ford connectivity connected service plan enabling Google Assistant, Google Maps and Google Play which begins on the new warranty start date. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. <i>Includes MP3 capable, 6 speakers, speed-compensated volume, SiriusXM with 360L and 3-month prepaid subscription (service is not available in Alaska and Hawaii), Ford digital experience with 13.2" color LCD touchscreen in IP center-stack, Google Assistant, Google Maps and Google Play, pinch-to-zoom capability, 911 Assist, Apple CarPlay and Android Auto wireless compatibility. Note: SiriusXM services require a subscription, sold separately by SiriusXM after the trial period. Your SiriusXM service will automatically stop at the end of your trial unless you decide to subscribe. If you decide to continue service, the subscription plan chosen will automatically renew and be charged according to your chosen payment method at the then-current rates. Fees and taxes apply. See the SiriusXM customer agreement and privacy policy at http://www.siriusxm.com/ www.siriusxm.com for full terms and how to cancel, which includes online methods or calling 1-866-635-2349. Available in the 48 contiguous United States, D.C., and Puerto Rico (with coverage limits and capable receiver). Visit http://www.siriusxm.com/FAQS for most current service area information. Availability of some services and features is subject to device capabilities and location restrictions. All fees, content and features are subject to change. SiriusXM, Pandora and all related logos are trademarks of Sirius XM Radio Inc. and its respective subsidiaries.</i>
16A	Front & 2nd Rows Floor Liners w/o Carpet Floor Mats <i>Deletes standard carpet floor mats.</i>
Interior Color	
8H_02	Dark Space Gray w/Unique Cloth Captain's Chairs or Unique Cloth Heated Captain's Chairs
Fleet Options	
YZ_02	Oxford White

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2026 Explorer 4dr 4x4 Active (K8D)

Price Level: 615 | Quote ID: 0807202508

Pricing Summary - Single Vehicle

		MSRP
<i>Vehicle Pricing</i>		\$42,585.00
Subtotal		\$42,585.00
<i>Pre-Tax Adjustments</i>		
Code	Description	MSRP
Discount	Dealer Discount	-\$3,518.49
Ford Gvmnt GPC	Government GPC	-\$2,300.00
Total		\$36,766.51

Customer Signature

Acceptance Date

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Price Level: 615 | Quote ID: 0807202508

Pricing Summary - Multiple Vehicles

Vehicle Quantity: 2

		MSRP
<i>Vehicle Pricing</i>		\$85,170.00
Subtotal		\$85,170.00
<i>Pre-Tax Adjustments</i>		
Code	Description	MSRP
Discount	Dealer Discount	-\$7,036.98
Ford Gvmnt GPC	Government GPC	-\$4,600.00
Total		\$73,533.02

Customer Signature

Acceptance Date

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