

**HENDERSON COUNTY
BOARD OF COMMISSIONERS**

MEETING DATE: September 3, 2024

SUBJECT: Department of Public Health Vehicle Purchase

PRESENTER: G. David Jenkins, Health Director

ATTACHMENTS:

- I. Budget Amendment
- II. Pricing Summary
- III. Parks Ford Quote
- IV. Van Wrap Estimate
- V. Van Wrap Images

SUMMARY OF REQUEST:

The proposed vehicle we are requesting to purchase will allow staff to easily transport required medical supplies to outreach events around the county to provide vaccinations, medical screenings, and health education. This vehicle along with awning and Henderson County Department of Public Health vehicle wrap, will be purchased utilizing Medicaid Cost Settlement funds.

Staff is requesting the Board to approve the attached budget amendment which appropriates funds in the amount of \$56,890 from the Medicaid Cost Settlement Fund Balance Account to Capital Outlay to be used towards the purchase of a vehicle for the Department of Public Health per the attached NC Sheriff Association contract pricing.

The vehicle purchase was approved by the Henderson County Board of Health at their August 19, 2024 meeting to be forwarded to the Henderson County Board of Commissioners for consideration and final approval.

BOARD ACTION REQUESTED:

The Board of Commissioners is requested to approve the attached budget amendment which appropriates funds in the amount of \$56,890 from the Medicaid Cost Settlement Fund Balance Account to Capital Outlay to be used towards the purchase of a vehicle for the Department of Public Health and authorize staff to proceed with the purchase.

Suggested Motion:

I move the Henderson County Board of Commissioners approve the attached budget amendment which appropriates funds in the amount of \$56,890 from the Medicaid Cost Settlement Fund Balance Account to Capital Outlay to be used towards the purchase of a vehicle for the Department of Public Health and authorize staff to proceed with the purchase.

Attachment I: Pricing Summary

Vehicle Description & Cost	
Make	Ford
Model	Transit
Vehicle Cost without Options	\$ 43,238.98

Vehicle Options		
Vehicle Option Description	Option Code	Option Price
Upgrade to Medium Roof 148" Wheelbase		\$ 2,345.00
Full Rear Compartment Lighting	15F	\$ 70.50
6 Cargo Tie Down Hooks	17P	\$ 23.50
2 Additional Keys	86F	\$ 70.50
8'2" Retractable Awning		\$ 3,150.00

Third Party Options	
Option Description	Option Price
Van Wrap	\$ 4,000.00

Pricing of vehicle and options are per NC Sheriff Association Contract 22-08-0913RR Specification No 282	Vehicle Cost	\$ 43,238.98
	Vehicle Options	\$ 5,659.50
	Vehicle Cost with Options	\$ 48,898.48
	License Plate Costs	\$ 1,472.95
	Contingency for Change in Model Year	5%
	Total Vehicle Cost with Option & Contingency	\$ 52,890.01
	Total Cost of Third Party Options	\$ 4,000.00
	Total Requested Budget	\$ 56,890

Prepared for: , Henderson County

2024 Transit-150 Cargo RWD Medium Roof Van 148" WB Base (E1C)

Price Level: 415



Client Proposal

Prepared by:

Jeff Williams

Office: 182-869-34281

Email: jeffwilliams@parksautogroup.com

Quote ID: 0122202415

Date: 05/27/2024



Parks Ford | 601 DUNCAN HILL RD, HENDERSONVILLE, NC, 28792

Office: 828-693-4281 | Fax: 828-696-8993

Prepared for:

Henderson County
Prepared by: Jeff Williams
05/27/2024



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 Transit-150 Cargo RWD Medium Roof Van 148" WB Base (E1C)

Price Level: 415 | Quote ID: 0122202415

, Henderson County

Re: Quote ID 0122202415 05/27/2024

To Whom It May Concern,

All pricing provided in this quote is based on, and follows the guidelines of, the North Carolina Sheriffs' Association Vehicle Procurement Program. Contract # 22-08-0913RR. Specification # 282

Sincerely,

Jeff Williams
Fleet Manager
182-869-34281
jeffwilliams@parksautogroup.com

Prepared for:

Henderson County
Prepared by: Jeff Williams
05/27/2024



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 Transit-150 Cargo RWD Medium Roof Van 148" WB Base (E1C)

Price Level: 415 | Quote ID: 0122202415

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Prepared for:

Henderson County
Prepared by: Jeff Williams
05/27/2024



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 Transit-150 Cargo RWD Medium Roof Van 148" WB Base (E1C)

Price Level: 415 | Quote ID: 0122202415

As Configured Vehicle

Code	Description
Base Vehicle	
E1C	Base Vehicle Price (E1C)
Packages	
101A	Order Code 101A <i>Includes:</i> <ul style="list-style-type: none">- Engine: 3.5L PFDi V6 Flex-Fuel <i>Includes port injection and auto start-stop technology.</i>- Transmission: 10-Spd Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i>- 3.73 Axle Ratio- GVWR: 8,670 lbs- Tires: 235/65R16C 121/119 R AS BSW- Wheels: 16" Silver Steel w/Black Hubcap- Dark Palazzo Gray Vinyl Bucket Seats <i>Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest only.</i>- Vinyl Front Bucket Seats- Radio: AM/FM Stereo <i>Includes 4.0" multi-function display, Bluetooth, dual USB ports and 4 speakers (front).</i>
Powertrain	
998	Engine: 3.5L PFDi V6 Flex-Fuel <i>Includes port injection and auto start-stop technology.</i>
44U	Transmission: 10-Spd Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i>
X73	3.73 Axle Ratio
STDGV	GVWR: 8,670 lbs
Wheels & Tires	
STDTR	Tires: 235/65R16C 121/119 R AS BSW
STDWL	Wheels: 16" Silver Steel w/Black Hubcap
Seats & Seat Trim	
V	Vinyl Front Bucket Seats
21G	Dark Palazzo Gray Vinyl Bucket Seats <i>Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest only.</i>

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for:

Henderson County
Prepared by: Jeff Williams
05/27/2024



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 Transit-150 Cargo RWD Medium Roof Van 148" WB Base (E1C)

Price Level: 415 | Quote ID: 0122202415

As Configured Vehicle (cont'd)

Code	Description
Other Options	
PAINT	Monotone Paint Application
148WB	148" Wheelbase
15F	Full Rear Compartment Lighting <i>Includes cargo area LED lights at C-pillar and D-pillar and rear compartment LED switch.</i>
17P	6 Cargo Tie-Down Hooks
58U	Radio: AM/FM Stereo <i>Includes 4.0" multi-function display, Bluetooth, dual USB ports and 4 speakers (front).</i>
86F	2 Additional Keys (4 Total) <i>Includes key fobs.</i>
153	Front License Plate Bracket Standard in states requiring two license plates and optional in all other states.

Fleet Options

WARANT	Fleet Customer Powertrain Limited Warranty Requires valid FIN code. <i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i>
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Emissions

425	50-State Emissions System
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Exterior Color

YZ_01	Oxford White
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Interior Color

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Prepared for:

Henderson County
Prepared by: Jeff Williams
05/27/2024



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 Transit-150 Cargo RWD Medium Roof Van 148" WB Base (E1C)

Price Level: 415 | Quote ID: 0122202415

As Configured Vehicle (cont'd)

Code	Description
VK_01	Dark Palazzo Gray w/Vinyl Front Bucket Seats
Upfit Options	
Awning	8' 2" manual retractable Awning

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Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 Transit-150 Cargo RWD Medium Roof Van 148" WB Base (E1C)

Price Level: 415 | Quote ID: 0122202415

Pricing Summary - Single Vehicle

			MSRP
<i>Vehicle Pricing</i>			\$53,755.00
Subtotal			\$53,755.00
<i>Pre-Tax Adjustments</i>			
Code	Description		
Discount	Dealer Discount		-\$4,056.52
Ford Gvmnt GPC	Government GPC		-\$800.00
Total			\$48,898.48

Customer Signature

Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Quote



Quote # QUOTE2092 Quote Date Aug 20th '24 Valid Until Oct 19th '24 Total \$4270.00

Quote from

WeWrap
Asheville
danny@wewrapavl.com
(828) 747-7084

Customer

David Jenkins
1200 Spartanburg Highway,
Hendersonville, NC, USA
djenkins@hendersoncountync.
gov
Henderson County
Department of Public Health
(828) 694-6033

Job Address

5199 Old Haywood Road, Mills
River, NC, USA

Description	QTY/Hrs	Rate	Amount
2024 Transit 150 Cargo RWD MD Roof 148" WB Full Vehicle Wrap	1	\$4000.00ea	\$4000.00

Design, print, install full vehicle commercial vinyl wrap. Avery
Dennison Easy Apply Vinyl.

Sub Total	\$4000.00
+NC Tax (6.75%)	\$270.00
Total	\$4270.00

Quote Terms

This quote is valid for 30 days

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