

REQUEST FOR BOARD ACTION

HENDERSON COUNTY BOARD OF COMMISSIONERS

MEETING DATE: November 15, 2023

SUBJECT: Award of Formal Bid for Purchase of 42 Computer Workstations & Accessories

PRESENTER: Mark Seelenbacher, IT Director

ATTACHMENTS:

- I. Bid Tabulation
- II. Publishers Affidavit
- III. Y&S Technologies Bid Proposal Form

SUMMARY OF REQUEST:

The Board is requested to approve the bid and authorize staff to proceed with the procurement of forty-two computer workstations and accessories. Bidding was conducted between September 13, 2023, and September 27, 2023. The bidder with the lowest responsive, responsible bid was Y&S Technologies for a total price pre-tax of \$113,694. Tech365, LLC was the lowest bid at \$79,388.18 pre-tax; however, they did not meet RAM requirements for the computers as specified in the bid. Brooks Network Services was the second lowest bid at \$91,759.54 pre-tax; however, they did not provide a build sheet with their bid submittal.

These 42 computer replacements with accessories were approved for the Department of Social Services as part of the FY2024 Information Technology listing. \$122,250 was budgeted in the FY2024 Budget for the purchase of these computer workstations & accessories.

BOARD ACTION REQUESTED:

The Board is requested to accept the lowest responsive, responsible bid from Y&S Technologies and authorize Henderson County staff to proceed with the purchase of forty-two computer workstations and accessories in the amount of \$113,694 and authorize the IT Department to proceed with the purchase.

Suggested Motion:

I move the Henderson County Board of Commissioners to accept the lowest responsive, responsible bid from Y&S Technologies and authorize Henderson County staff to proceed with the purchase of forty-two computer workstations in the amount of \$113,694.

Bid Tabulation

Formal Bid: Purchase of Computer Workstations and Peripherals Opened Thursday, September 27, 2023 at 3:00PM EST

Vendor Name	Dell Latitude 7440	Dell Thunderbolt Dock	Dell Pro Wireless Keyboard & Mouse	Dell 24 Monitor	Freight	Total Bid Price	Price Difference from Low Bidder
Tech365 A Princeton IT Services Company	\$ 66,287.34	\$ 9,754.68	\$ 356.72	\$ 2,989.44	\$ -	\$ 79,388.18	\$ -
Brooks Network Services, LLC	\$ 67,178.58	\$ 11,206.56	\$ 88.40	\$ 12,736.00	\$ 550.00	\$ 91,759.54	\$ 12,371.36
Y&S technologies	\$ 96,222.00	\$ 8,658.00	\$ 46.00	\$ 8,768.00	\$ -	\$ 113,694.00	\$ 34,305.82
Zones, LLC	\$ 116,300.94	\$ 9,288.48	\$ 89.96	\$ 12,144.00	\$ -	\$ 137,823.38	\$ 58,435.20
SHI	\$ 118,698.30	\$ 9,643.31	\$ 87.36	\$ 12,287.36	\$ -	\$ 140,716.33	\$ 61,328.15
Southern Computer Warehouse	\$ 121,295.57	\$ 9,357.67	\$ 91.36	\$ 10,949.76	\$ -	\$ 141,694.36	\$ 62,306.18
Howard Technology Solutions	\$ 132,384.00	\$ 10,878.00	\$ 98.00	\$ 13,248.00	\$ -	\$ 156,608.00	\$ 77,219.82
vPrime Tech Inc	\$ 151,786.32	\$ 9,862.72	\$ 96.68	\$ 16,032.64	\$ 481.74	\$ 178,260.10	\$ 98,871.92
B&H Photo	N/A	\$ 9,937.09	\$ 91.16	\$ 11,136.00	\$ -	\$ 21,164.25	N/A



P.O. Box 1276
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September 13, 2023

Doug Guffey
Purchasing Agent
Historic Courthouse Annex
113 N. Main Street
Hendersonville, NC 28792

Advertisement for Sealed Bids: 42 Computer Rebid (DSS)

I, William L. Moss, affirming the following under the penalties of perjury state:

I am editor and publisher of the *Hendersonville Lightning*, a newspaper published, issued and entered as periodical mail in the City of Hendersonville, County of Henderson and State of North Carolina. I hereby certify that the advertisement annexed hereto was published in the editions of the *Hendersonville Lightning* on the following date or dates:

9/13

And that the said newspaper in which such notice, paper, document or legal advertisement was published was, at the time of each and every such publication, a newspaper meeting all of the requirements and qualifications of Section 1-597 of the General Statutes of North Carolina and is a qualified newspaper within the meaning of Section 1-597 of the General Statutes of North Carolina.

This 13th day of September, 2023.

(Signed)

Sworn to and subscribed before me this 13th day of September, 2023.

Janet R. Chapin

Notary Public

My commission expires December 11, 2024.

**PUBLIC NOTICE
ADVERTISEMENT
FOR SEALED BIDS
HENDERSON COUNTY**

The County will accept sealed bids for the furnishing of 42 computers with accessories as specified until 3:00 PM EST, September 27, 2023, at the Henderson County Finance Department, 113 North Main Street, Hendersonville, NC 28792 where the bids will be publicly opened and read aloud. Bids must be sealed and visibly labeled as "Formal Bid: 42 Computers". The computers must conform to the specifications provided and will be awarded based upon the lowest responsive responsible bidder standard. A copy of the bid package may be obtained from the Henderson County Finance Department between the hours of 9:00 AM and 4:00 PM, Monday through Friday, excluding Holidays, or on Henderson County's website at <https://www.hendersoncountync.gov/search/site/bids>. Bidders with questions regarding computer specifications or the bid process may be referred to Doug Guffey, Purchasing Agent, at 828-694-5023. Henderson County reserves the right to reject any and/or all bids received, or to select the bid which, in our opinion, is in the best overall interest of the County.

Doug Guffey,
Purchasing Agent

BID PROPOSAL FORM

Pursuant to the General Statutes of North Carolina and 2 CFR Part 200 Federal Uniform Administrative Requirements, Cost Principles, and Audit, as amended, **sealed bids**, subject to the conditions and specifications herein, are invited for furnishing the following apparatus, supplies, materials, equipment. All bids will be received at the Henderson County Finance Department, at 113 North Main St., Hendersonville, NC 28792, by September 27, 2023, at 3:00PM EST, at which time the sealed bids will be publicly opened and read.

The undersigned, as bidder, hereby declares that this proposal is made without connection with any other person, company, or parties making a similar bid or proposal, and that the proposal is in all respects fair and in good faith, without collusion or fraud.

The bidder has carefully examined the annexed form of specifications and instructions to bidders and hereby declares that he will furnish the equipment called for in the manner prescribed in the specifications and instructions to bidders for the following price:


DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED PRICE
Dell Latitude 7440	42	\$2,291.00	\$96,222.00
Dell Thunderbolt 4-Dock- WD22TB4	37	\$234.00	\$8,658.00
Dell Pro Wireless Keyboard and Mouse – KM5221W	2	\$23.00	\$46.00
Dell 24 Monitor-P2422H	64	\$137.00	\$8,768.00

FREIGHT	\$0.00
GRAND TOTAL FOR ALL GOODS. INCLUSIVE OF SHIPPING TO HENDERSON COUNTY	\$113,694.00
ESTIMATED DELIVERY DATE OF WORKSTATIONS.	21 Days after receipt of the PO

PLEASE NOTE BID PRICES AND SPECIFICATIONS SHALL BE FULLY ENFORCEABLE FOR 120 DAYS AFTER THE BID DUE DATE UNLESS NOTED BELOW:

BID PROPOSAL FORM

Printed Name of Firm Representative: Saul Finck

Signature of Firm Representative: 

Title: Director of Sales

Name of Firm Submitting Proposal: Y&S Technologies

Firm Address: Y&S Technologies 383 Kingston AVE STE 357 Brooklyn NY 11213

Telephone Number: 718-473-0284x203

Email Address: saul@yandstech.com