

REQUEST FOR BOARD ACTION

HENDERSON COUNTY BOARD OF COMMISSIONERS

MEETING DATE: June 5, 2023

SUBJECT: Sole Source of Trimble R12i Survey Equipment System

PRESENTER: Betsy Gerwig, Conservation Engineer

ATTACHMENTS: I. Duncan Parnell Quote
II. Sole Source Letter

SUMMARY OF REQUEST:

The Board is requested to approve the attached proposal and authorize staff to proceed with the purchase of (1) Trimble R12i Survey Equipment via the sole source exception to informal bidding as allowed under N.C.G.S 143-129 (e)(6).

The sole quote was received from Duncan Parnell for a total price of \$37,195 for the purchase of the Trimble R12i Survey Equipment System, including training. The R12i system will upgrade currently owned survey equipment to a GIS based system which will provide greater versatility in surveying previously difficult locations, such as stream corridors. The controller and software of the existing equipment is no longer being serviced or updated. Duncan Parnell provided the original equipment and has serviced the equipment annually. The system will be used for surveying sites involved in the cost share programs and other projects on County property. The department has been actively working with Rugby Middle School and the Parks and Recreation Department on stream restoration projects. The R12i system will allow for more detailed and accurate surveys of the stream restoration sites.

The funds for the R12i system are coming from restricted donations previously set aside for technical equipment purchases for the Department.

BOARD ACTION REQUESTED:

The Board is requested to accept the sole proposal from Duncan Parnell and authorize Henderson County staff to proceed with the purchase of (1) Trimble R12i Survey Equipment System using the sole source exception to informal bidding as allowed under N.C.G.S 143-129 (e)(6).

Suggested Motion:

I move the Henderson County Board of Commissioners to accept the sole proposal from Duncan Parnell and authorize Henderson County Staff to proceed with the purchase of (1) Trimble R12i Survey Equipment System via the sole source exception to informal bidding as allowed under N.C.G.S 143-129 (e)(6).



Quotation

Quote Number: Q-21265
 Quote Date: 3/9/2023
 Quote Expires: 5/25/2023

Bill To:
Henderson County Soil & Water Conservation
 61 Triple Springs Rd
 Hendersonville, NC 28792

Ship To:
Henderson County Soil & Water Conservation
 61 TRIPLE SPRINGS RD
 HENDERSONVILLE, NC 28792-7812

Prepared By:
Duncan-Parnell, Inc.
 1208 Copeland Street
 Morrisville, NC 27560

Requested By: Betsy Gerwig
 (828) 697-4821
 betsy.gerwig@usda.gov

Customer P21 Account:
 DP:106518:106518

Sales Rep: Mike Withers
 +1 8036270156
 mike.withers@duncan-parnell.com

Line	Item ID	Item Description	Qty	Optional	Unit Price	Extended Price
1	R12I BASE R12I ROVER TSC5 ACCESS	R12i Base R12i Rover TSC5 Access	1	No	\$72,460.09	\$72,460.09
2	R12I-101-60-01	Trimble R12i 410-470 MHz Radio	1	No	Included	\$0.00
3	101095-60-01	Trimble R12i Packout Kit Model 60	1	No	Included	\$0.00
4	101070-00-01	Dual Battery Charger w/Power Supply Cord	1	No	Included	\$0.00
5	89840-00	R10/R12 Rechargeable Battery	1	No	Included	\$0.00
6	R12I-CFG-001-40	Trimble R12i Config Base & Rover Mode	1	No	Included	\$0.00
7	R12I-101-60-01	Trimble R12i 410-470 MHz Radio	1	No	Included	\$0.00
8	101095-60-01	Trimble R12i Packout Kit Model 60	1	No	Included	\$0.00
9	101070-00-01	Dual Battery Charger w/Power Supply Cord	1	No	Included	\$0.00
10	89840-00	R10/R12 Rechargeable Battery	1	No	Included	\$0.00
11	R12I-CFG-001-40	Trimble R12i Config Base & Rover Mode	1	No	Included	\$0.00
12	TSC5-1-1100-00	Trimble TSC5 Controller WWAN	1	No	Included	\$0.00
13	TA-GENSURV-P	Trimble Access - General Survey Perp Lic	1	No	Included	\$0.00
14	121951-01-GEO	TSC5 QR Pole Mount Clamp w/Adj Arm	1	No	Included	\$0.00
15	121952-01-GEO	TSC5 Pole Mount Bracket	1	No	Included	\$0.00
16	5128-00	2M GPS Carbon Fiber Rover Rod	1	No	Included	\$0.00
17	5217-04-YEL	Thumb-Release Bipod	1	No	Included	\$0.00
18	8151-00-YEL-L	Seco RTK 2M Pole Bag w/Zipper	1	No	Included	\$0.00
19	33500	Survey Priority Support Plan	1	No	Included	\$0.00
20	R12I BASE R12I ROVER TSC5 ACCESS DISC	Customer Discount	1	No	-\$38,865.09	-\$38,865.09
21	110238-00-1	Trimble EM120 2.4GHz Module	1	No	\$1,740.00	\$1,740.00
22	30000	Training Survey Custom Onsite up to 6	1	No	\$1,750.00	\$1,750.00

Line	Item ID	Item Description	Qty	Optional	Unit Price	Extended Price
23	UPSFEDUSPSFRT	UPS/FED-EX/POSTAGE/DHL/FREIGHT	1	No	\$110.00	\$110.00
Pre-Tax Total:						\$37,195.00

Subtotal	\$37,195.00
Estimated Tax Amount	\$2,392.53
Grand Total	\$39,587.53

Delivery Instructions:

TERMS AND CONDITIONS:

- Optional Items are not included in Pre-Tax Total
- SALES TAX AND SHIPPING CHARGES ARE ESTIMATED. **DO NOT PAY FROM QUOTE.**

ACCEPTED BY: _____ **DATE:** _____ **PO:** _____

*Online payment options are available upon receipt of invoice or by making a down payment request.
 Avoid a credit card surcharge by making an ACH payment online.
 Ask your sales rep today about PayNOW with Duncan-Parnell.*



Trimble, Inc.
10368 Westmoor Drive
Westminster, CO 80021
United States

May 19, 2023

Attention: Betsy Gerwig, PE
Henderson Soil & Water Conservation District

Subject: Authorized Trimble Partner

Trimble, Inc. is the only manufacturer of Trimble Hardware and Software Solutions.

I am pleased to inform you that Duncan Parnell, Inc. is an Authorized Trimble Geospatial Partner for the State of North Carolina offering sales, service and support with an office location as follows:

Duncan Parnell, Inc.
1208 Copeland Oaks Dr.
Morrisville, NC 27560
Phone: (919) 460-8886
www.duncan-parnell.com

Trimble has contractual agreements with all Geospatial Partners to sell in a specific geographic territory for the purpose of local support for customers. Trimble Geospatial Partners are strategically located throughout the United States and sell in designated territories in which they are responsible for the sale, service, support and training of Geospatial Solutions.

I hope this information assists you. Please do not hesitate to contact me if you have any questions.

Regards,

A handwritten signature in blue ink that reads "Sean K. Chard".

Sean K. Chard
Geospatial Channel Manager – East Region
Trimble, Inc.
Phone: (408) 480-5483
Email: sean_chard@trimble.com