

## REQUEST FOR BOARD ACTION

### HENDERSON COUNTY BOARD OF COMMISSIONERS

**MEETING DATE:** July 21, 2021

**SUBJECT:** Sole Source of ABI Z23SLT Infield Groomer with Accessories

**PRESENTER:** Carleen Dixon, Director of Parks and Recreation

**ATTACHMENTS:**

- I. Quote
- II. Sole Source Letter
- III. Budget Amendment

#### **SUMMARY OF REQUEST:**

The Board is requested to approve the attached proposal and authorize staff to proceed with the procurement of (1) ABI Z23SLT Infield Groomer with accessories via the sole source exception for informal bidding in accordance with N.C.G.S 143-129 (e)(6).

The sole quote was received from Benchmark Tool and Supply, Inc. for a total price of \$33,120.20. Benchmark Tool and Supply, Inc is the exclusive dealer of ABI Attachments, Inc. ABI Attachments Inc. is the only manufacturer of this type of equipment that has laser grading ability as well as several unique features protected by US patents.

The ABI Z23SLT Infield Groomer with accessories was included in the FY2022 budget in the amount of \$25,000. Due to the increase in the price of steel because of the Covid-19 pandemic the price has increased to \$33,120.20. The Board is requested to approve a Budget Amendment, transferring \$8,111 from the Maintenance and Repair-Parks to Capital Outlay Equipment.

#### **BOARD ACTION REQUESTED:**

The Board is requested to accept the sole proposal from Benchmark Tool and Supply, Inc and authorize Henderson County staff to proceed with the purchase of (1) ABI Z23SLT Infield Groomer with accessories in the amount of \$33,120.20 using the sole source exception to informal bidding as allowed under N.C.G.S 143-129 (e)(6).

The Board is also requested to approve a Budget Amendment, transferring \$8,111 from Maintenance and Repair of Parks to Capital Outlay Equipment.

#### ***Suggested Motion:***

***I move the Henderson County Board of Commissioners to accept the budget amendment as presented and the sole proposal from Benchmark Tool and Supply, Inc and authorize Henderson County staff to proceed with the purchase of (1) ABI Z23SLT Infield Groomer with accessories in the amount of \$33,120.00 using the sole source exception to informal bidding as allowed under N.C.G.S 143-129 (e)(6).***

# Quote



2720 Discovery Drive  
Raleigh, NC 27616  
866-342-7665  
BenchmarkSupply.com

INVOICE NUMBER:	7552
DATE:	6/11/2021
SALES REP:	Bryson Edwards
PO #	

## Customer Information

**Company Name:** Henderson County Parks and Rec

**Email:** [JKilgore@hendersoncountync.gov](mailto:JKilgore@hendersoncountync.gov)

**Ordered By:** Jason Kilgore

**Ship To:**  
Henderson County Parks and Rec  
708 S Grove St, Hendersonville, NC 28792  
United States

**Phone:** 828-817-3226

**Bill To:**  
2720 Discovery Drive  
Raleigh NC 27616  
United States

Description	Quantity	Rate	Amount
Z23slt Laser Ready with Tweels	1		\$28,827.00
Laser Electronics, Pole, and Upper Pole	1		\$0.00
Vibraflex 5800(10-90166)	1		\$649.00
7' Pro Finisher(10-99140)	1		\$849.00
7' Fine Finish Broom(10-99141)	1		\$549.00
ABI Freight and Assembly	1		\$0.00
313990758 RL-SV2S Dual Slope Alkaline	1	\$1,850.00	\$1,850.00
CR-13' 10ths Fiberglass Grade Rod	1	\$109.50	\$109.50
01-ALQRHD-ELAZ Aluminum HeavyDuty Elevator Tripod w/ Quick Clamp	1	\$286.70	\$286.70

**TERMS OF SALE:**

-Orders over \$8,000 require a 10% non-refundable down payment before any product is ordered by Benchmark Tool & Supply, Inc., the remaining invoice balance will be due upon delivery and/or installation.  
 -Benchmark Tool & Supply, Inc. is responsible for notifying customers that all ordered product has been received by us from our suppliers. Should a customer for any reason not be able to take delivery upon notification, the remaining invoice balance will be due within two weeks of the date on which notification takes place.  
 -Should invoice balances not be paid in full based on the above terms, Benchmark Tool & Supply, Inc. reserves the right to rescind any product discounts that were offered at the time the order was placed.  
 -A 20% restocking fee will be invoiced to customer, if the order is canceled, after the purchase date.  
 -We will issue a refund in the original form of payment for merchandise that is unused & in original packaging within 14 days of purchase. Any defective merchandise can be exchanged within 30 days of purchase. All merchandise returned after 14 days of purchase will have a 20% restocking fee & refund will only be available as store credit. The customer is responsible for return shipping of any returned products, some exclusions may apply.

o Raleigh, NC o Concord, NC o Ashland,VA o Chesapeake, VA o Roanoke, VA

Account / PO#:

Credit Card: VISA MASTER CARD AMERICAN EXPRESS

Credit Card #:

Credit Card Exp. Date:

CVC/Zip Code:

Signature: \_\_\_\_\_ Date:

<b>Subtotal</b>	\$33,120.20
<b>Discount Total</b>	
<b>Tax Total</b>	\$2,318.41
<b>Shipping Cost</b>	\$0.00
<b>Total</b>	\$35,438.61

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# ABI Force Z23 Sole Source Document



ABI SportsTurf  
520 S. Byrkit Street  
Mishawaka, IN 46544

ABI SportsTurf is a division of Abi Attachments, Inc. located in Mishawaka Indiana. ABI is a manufacture who has designed the configuration and ground engaging components for the product described as the ABI Force.

ABI Attachments, Inc. is the manufacture the Z-23 chassis.

Because Abi Attachments, Inc. has exclusive dealers, Benchmark Tool & Supply, Inc is the only place in which an ABI Force can be purchased in the states of VA, NC and SC.

Beyond the exclusiveness of the zero turn chassis, **the ABI Force is the only motorized infield groomer available on the market with laser grading ability.** ABI has designed all of the ground engaging components for the ABI Force such as the VibraFlex nail board, Profile Blades and all of the rear mount attachments. These ground-engaging attachments are made and distributed from Abi Attachments, Inc. in Mishawaka Indiana and are not available through any other means worldwide.

ABI owns three U.S. Patents on the ABI Force, which are exclusive to our product:

1. U.S. Patent 9,332,687 – This patent is for the downward force applied to the mid-mount attachments by the coil springs, which are hydraulically controlled.
2. U.S. Patent 8,944,176 – This patent is for the “Profile Blades” that de-compact the subsurface without displacing the material.
3. U.S. Patent 7,478,682 – This patent is for the pivoting Rake/Scarifier component.

I hope that this Sole Source Letter serves your needs and satisfies your requirements for the purchase of the ABI Force.

Sincerely,

Scott Holmes  
President/Owner  
Abi Attachments, Inc.

Sincerely,

A handwritten signature in black ink, appearing to read "Chuck Harris", is written over the printed name.

Chuck Harris  
President/Owner  
Benchmark Tool & Supply, Inc.

**LINE-ITEM TRANSFER REQUEST  
HENDERSON COUNTY**



Department: Parks and Recreation

Please make the following line-item transfers:

What expense line-item is to be increased?

Account	Line-Item Description	Amount
<u>115612-551000</u>	<u>Cap Out Equipment</u>	<u>\$8,111</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

What expense line-item is to be decreased? Or what additional revenue is now expected?

Account	Line-Item Description	Amount
<u>115612-535102</u>	<u>Parks Maintenance &amp; Repair</u>	<u>\$8,111</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

**Justification:** Please provide a brief justification for this line-item transfer request.

To proceed with procurement of ABI Infield Groomer and make up the difference in pricing due to increase in steel since quote was obtained for budget.

  
\_\_\_\_\_  
Authorized by Department Head

7/9/21  
\_\_\_\_\_  
Date

\_\_\_\_\_  
Authorized by Budget Office

\_\_\_\_\_  
Date

\_\_\_\_\_  
Authorized by County Manager

\_\_\_\_\_  
Date

For Budget Use Only	
Batch #	_____
BA #	_____
Batch Date	_____