

REQUEST FOR BOARD ACTION

HENDERSON COUNTY BOARD OF COMMISSIONERS

MEETING DATE: June 16, 2021

SUBJECT: Vehicle Purchases for FY2022 Budget Year

PRESENTER: Amy Brantley, Assistant County Manager
Doug Guffey, Purchasing Agent

ATTACHMENTS: I. Ilderton Dodge Sheriff Association Pricing Quote
II. Bid Tabulation: State Contract & Sheriff Association Pricing
III. Analysis of Price Increase

SUMMARY OF REQUEST:

The purchase of twenty-three Dodge Chargers is budgeted within the Sheriff's Office for FY2022 in the amount of \$650,624.00. Included in the budget amount is vehicle cost, tax, tag and title for each vehicle, as well as a 5% contingency to account for any potential price fluctuations. Due to supply chain interruptions and purchasing constraints and because 2022 year model Dodge Chargers are expected to include an estimated 3-9% increase and will be significantly delayed, the staff is requesting to order 2021 year model Dodge Chargers by June 17, 2021. Doing so will save the County the potential price increase and will result in faster delivery of the vehicles.

Attached is a quote from Ilderton Dodge for the twenty three Dodge Chargers in the amount of \$601,450.00 utilizing North Carolina Sheriffs Association pricing. Ilderton Dodge is part of a purchasing cooperative, which is an exception to competitive bidding requirements pursuant to NCGS 143-129(e)(3).

BOARD ACTION REQUESTED:

The Board is requested to accept the North Carolina Sheriffs Association pricing from Ilderton Dodge in the amount of \$601,450.00 as specified and authorize the Sheriff to proceed with the purchase.

Suggested Motion:

I move the Henderson County Board of Commissioners to accept the North Carolina Sheriffs Association pricing from Ilderton Dodge in the amount of \$601,450.00 as specified and authorize the Sheriff to proceed with the purchase.



ILDERTON

701-712 South Main Street
High Point, NC 27260
(336) 841-6100



BUSINESS LINK



6/9/2021

Buyer:	HENDERSON COUNTY	Cell:	
	SGT WILLIAMS		
Phone:	828-243-1420	Phone:	
E-Mail:	jwilliams@hendersoncountync.gov	Fax:	

		TRADE	
VEHICLE	DODGE CHARGER PURSUIT	Make:	
Year:	2021	Model:	
Color:	BLACK	Year:	
Engine:	5.7L V-8 HEMI MDS VVT	Color:	
Drive	RWD 8-SPEED AUTO 8HP70	VIN:	
Mileage:		Stock #:	
		ACV:	

MSRP

Sale Price NC SHERIFF ASSOCIATION 21-07-0915 **\$25,172.00**

#119

Options Included		
POLICE PKG 29A, PARKVIEW REAR CAMERA, 18" WHEEL COVERS		
FULL SIZE SPARE. RED/WHITE DOME LIGHT, VINYL FLOOR, CONVENIENCE GROUP		
VINYL REAR SEAT		\$0.00
DELETE FRONT READING/MAP LIGHT		
DELETE SPARE TIRE		(\$95.00)
FLEET SAFETY GROUP		\$333.00
ADDITIONAL KEY FOBS (8 TOTAL)		\$142.00
BLACK LEFT LED SPOTLIGHT		\$142.00
LICENSE PLATE BRACKET		
CONVENIENCE GROUP		\$456.00
Options Total		\$978.00

Sub Total **\$26,150.00**

UNITS 23

BALANCE DUE **\$601,450.00**

Manager Kim Tuttle Customer _____
ASST DIRECTOR OF FLEET SALES AUTHORIZED PERSONEL

**Bid Tabulation: State Contract & Sheriff Association Pricing
Twenty-Three Dodge Chargers**

Vendor Name	Description of Product Bid	Bid Price Unit Cost	Quantity	Extended Cost	Price Difference from Low Bidder
Ilderton Dodge (Sheriffs Association)	2021 Dodge Charger Pursuit (Black)	\$ 26,150.00	23	\$ 601,450.00	
Ilderton Dodge (State Contract)	2021 Dodge Charger Pursuit (Black)	\$ 26,244.00	23	\$ 603,612.00	\$ 2,162.00

Analysis of Price Increase if not Ordered by June 17, 2021

Twenty-Three Dodge Chargers

	Percent Increase						
Ilderton Dodge Sheriff Association Pricing (FY2021 Model Year)	3%	4%	5%	6%	7%	8%	9%
\$ 601,450.00	\$ 18,043.50	\$ 24,058.00	\$ 30,072.50	\$ 36,087.00	\$ 42,101.50	\$ 48,116.00	\$ 54,130.50