

REQUEST FOR BOARD ACTION

**HENDERSON COUNTY
BOARD OF COMMISSIONERS**

MEETING DATE: February 3, 2020

SUBJECT: Approve Brasco International's Passenger Waiting Shelter Bid

PRESENTER: Janna Peterson, Planner III

ATTACHMENTS: 1. Brasco International Passenger Waiting Shelter Bid Proposal

SUMMARY OF REQUEST:

As the provider of transit service for over 72,000 passengers annually, Apple Country Public Transit strives to provide the best service possible. In October, County staff submitted a Request for Proposals from bus shelter manufacturers. Only one bid was received, so the same RFP was re-bid in December. Again, there was only a single bidder, Brasco International.

The proposed bid is for the guaranteed price to potentially purchase five (5) shelters this fiscal year and an additional ten (10) shelters over the next three (3) years. The shelters would be identical to ACPT's existing ivory colored shelters. The cost per unit is fair and is comparable to past purchase price. FTA 5307 grant funds will pay for 80% of the shelter cost and the 20% local match is included the FY20 approved transit budget.

BOARD ACTION REQUESTED:

Action by the Board of Commissioners is requested to approve the received bid and pursue any subsequent documents to contract with Brasco International for the procurement of Apple Country Public Transit bus shelters.

Suggested Motion: I move that the Board of Commissioners approve Brasco International's bid and direct staff to finalize contract terms.



American Made. American Trusted. Since 1983.



Passenger Waiting Shelters Bid

Henderson County

Bid Date: 1/3/2020 @ 3:00 PM

Brasco Contact:

Sean Loewe, Director of Sales

-  800-893-3665 x202
-  sloewe@brasco.com
-  www.brasco.com



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January 3, 2020

Janna Peterson, Planner III
Henderson County
100 N. King Street
Hendersonville, NC 28792

Re: Passenger Waiting Shelters Bid

Dear Ms. Peterson:

Brasco International, Inc. is pleased to submit our proposal for Bus Shelters per the city of Henderson County's bid documents. Brasco has been a responsible and responsive bidder since 1993, partnering with hundreds of transit agencies as well as contractors on similar contracts.

Brasco is a Michigan-based corporation, established over 25 years ago. Our mission is to act as a trusted designer and manufacturer of a full line of aluminum transit, bike, and custom shelters, solar powered lighting, and streetscape furnishings that deliver value, quality, and originality to transit agencies and other markets. The extra work and quality control procedures we provide up front help to safeguard for smooth production and installation.

We are confident that the quality of our shelters and the value of our customer service team cannot be surpassed. Brasco has decades of transit shelter experience and the financial resources, fabrication expertise, and the technical equipment to perform this contract. Henderson County has witnessed our ability on the previous shelter contract as well.

We appreciate the opportunity and we look forward to working with you and your team in the near future.

If you have any questions or require additional information please do not hesitate to contact me.

Sincerely,

A handwritten signature in blue ink that reads "Sean".

Sean Loewe

Director of Sales and Marketing
(313) 393-0393 ext. 202
sloewe@brasco.com
DUNS: 82-561-5305



FIRM EXPERIENCE

Since 1983 Brasco has manufactured thousands of shelters, offering standard "off-the-shelf" options as well as custom designs. Our one-stop approach provides all things bus stop including bus shelters, solar lighting, advertising displays, digital signage, complementary benches, leaning rails, waste receptacles, and station identification. All products are proudly made in the USA and meet Buy America requirements.

Brasco has completed projects across the United States and Canada. Brasco approaches each project with the same consideration, whether it is a small town single shelter project or a major metropolitan bus rapid transit project.

“

Brasco's work performance and responsiveness has always been stellar. CDTA has had contracts with Brasco for bus shelters and other street amenities for nine years and we have been very satisfied with both the service and the product.

- Capital District Transportation Authority, New York

“

We've developed a good relationship with Brasco and continue to be satisfied with their approach to accomplishing our objectives and the quality and utility of services, materials and equipment provided.

- Regional Transit Services (RTS) New York

“

More beautiful custom shelters!

- Utah Transit Authority (UTA) Utah

“

We are receiving wonderful feedback from our customers as we install new shelters at different locations. Thank you for a great product!

- Pinellas Suncoast Transit Authority (PSTA) Florida

“

We have been using Brasco International for several years and their service and material are exceptional. Their ability to work quickly and with reliable materials has consistently proven to be a great value. They have provided us with superior bus shelters that look professional and meet the needs of our customers at a great price.

- Go Metro, Ohio

“

Brasco has provided us with over 330 pre-fabricated bus shelters, and their quality of workmanship and on-time delivery has been exceptional.

- Broward County Transit (BCT) Florida





THE BRASCO TEAM

Our core values are honesty, hard work, and trust.

We believe these characteristics should influence everything we do in business and in life. Our highly trained, highly experienced team ensures that Brasco delivers on its reputation for long-lasting quality transit shelters and furnishings.

We sincerely enjoy the work we do, and it shows both in the quality of our work and the longevity of our team.

Full resumes of key project management team members can be provided upon request.

SEAN LOEWE
Director of Sales and Marketing



With more than twelve years of experience as the lead account manager for Brasco, Sean has been involved in thousands of shelter projects throughout the US, Canada, and the Caribbean. His diverse business background that helps him provide creative solutions for varying budgets and difficult transit design challenges.

Sean earned his bachelor's degree in Business Administration from Western Michigan University and is Brasco's veteran account manager for transit shelters, BRT and custom designs. Sean is now Director of Sales in light of his leadership and dedication to Brasco's values.

CRISTINA SULLIVAN
Vico President, Finance



With Brasco since 2004, Cristina is responsible for the financial as well as the administrative and operational health of the company.

All financial arrangements for each order are managed by Cristina and she works collectively with Sales and Project Management to ensure orders are processed correctly and with both Purchasing & Production to ensure materials are allocated correctly.

Cristina is Brasco's signing authority for all contracts.

BRIAN BAUMAN
Engineering Manager



Brian has been with Brasco for over seven years and in the manufacturing industry for more than fifteen. Brian's team of engineers are responsible for each product's design, functionality, and standards.

He collaboratively works with the sales team and Brasco's clients to develop exemplary products. Brian has extensive knowledge with various CAD systems and is continually improving our efficiencies.

Most recently, Brian transitioned his team to Autodesk Inventor, switching Brasco from 2D to 3D.



VANESSA BAGWELL
Project Manager

Vanessa plays a vital role on the Brasco team, supporting all departments as well as operational processes. She oversees the production schedule and client communication throughout the design and production phase. She manages all installation processes, and facilitates internal and external quality control solutions.

Vanessa is a licensed attorney. She is diligent and focused by nature and genuinely enjoys the high level of customer interaction necessary of her position.

75
Number of combined years of industry expertise.





THE BRASCO TEAM



TOM RICHMOND
Plant Manager

Tom is responsible for the operational management of Brasco's manufacturing plant. Tom has a formal background in management and has successfully led the manufacturing operations in machine and printing equipment facilities over his 20 year career.

Tom is an expert in program management and schedule processing, and works closely with Brasco's Quality Control Manager to ensure quality at every stage.

422
Average number of shelter projects completed per year

PAUL OLINZOCK
Purchasing Manager



Paul has overseen material purchasing and logistics for more than fifteen years. He is Brasco's primary intermediary

between Engineering, Operations, Purchasing, and Manufacturing.

Paul has been instrumental in streamlining Brasco's supply chain processes and inventory efficiencies. He maintains positive relationships between Brasco and its suppliers, ensuring competitive wholesale pricing our customers.

IAN RILEY
Account Manager



Ian is a recent addition to the sales team. His decade in food service lends him a unique and refreshing approach to best in class

customer service.

Ian's diligent study of the transportation industry and Brasco's methodologies along with his attentiveness to detail has made him a valuable member of our team in a short amount of time.

DALE SEBES
Quality Control Analyst



Dale has over 20 years of experience in quality analysis, product testing, and LEAN manufacturing practices. He leads all quality

measures and practices throughout Brasco's organization and with all of our suppliers, trains employees, and guides customers as needed through installation processes.

Dale's background spans overseeing processes in the food industry to high volume automotive production.



JAMES BARRY
Lead Electrical Engineer

James manages all AC and DC electrical operations for Brasco's Engineering and Manufacturing teams. James evaluates Brasco's electrical systems and components, and conducts R&D testing to confirm each system's optimal performance capabilities are met. He manages and updates the company's solar engineering calculator, which determines the amount of power required for each system based on location, required run-time and performance autonomy.

James oversees all wiring schematics and installation instructions for existing and new systems. He also works closely with our strategic partners to further develop joint products, and assists clients with electrical installations.



WORKFORCE DIVERSITY & DBE UTILIZATION

From Brasco's employee handbook:

1.2 EQUAL EMPLOYMENT OPPORTUNITY

BRASCO INTERNATIONAL, INC is an equal opportunity employer. Company policy prohibits unlawful discrimination based on race, color, gender, religion, marital status, registered domestic partner status, age, national origin or ancestry, physical or mental disability, medical condition including genetic characteristics, sexual orientation, or any other consideration made unlawful by federal, state or local laws. It also prohibits unlawful discrimination based on the perception that anyone has any of those characteristics, or is associated with a person who has or is perceived as having any of those characteristics.

Minorities & Women in the workforce

Brasco promotes a culture of opportunity regardless of race, age, disability, religion or belief, sexual orientation, gender or gender identity. We regularly communicate our policies to staff at team meetings, via email and public postings, and keep a copy available on our public shared drive.

All managers undergo annual diversity and equality training conducted by our HR Manager, Kimberly Guest, and all new employees receive the same training during the Onboarding process. Brasco has an "Open Door Policy" where all employees have access to Human Resources to discuss and seek resolution for any issues. Issue Resolution and Review is a standing item on our monthly manager meetings.

Category	Male	Female	White	Black	Hispanic	Asian	Other
Administration	6	2	8				
Laborers	50	7	32	19	5		1
Professionals	6		5	1			
Sales	2	2	4				
Technicians	3		3				
Company Total	67	11	52	20	5	0	1





WORKFORCE DIVERSITY & DBE UTILIZATION

January 3, 2020

Janna Peterson, Planner III
Henderson County
100 N. King Street
Hendersonville, NC 28792

Re: Letter of Good Faith Regarding DBE Participation

To Whom It May Concern:

As a long established manufacturer of passenger waiting shelters for transit agencies throughout the United States, Brasco International, Inc. maintains an ongoing search for reliable Disadvantaged Business Enterprise (DBE) Veteran Owned manufacturers of various components used in the construction of our shelters and accessories.

Our shelters are fabricated from aluminum, glass, recycled plastic, and various fasteners at our manufacturing facility in Madison Heights, MI. There are a very limited number of very large suppliers of these raw materials and we purchase directly from them. There are no available DBE or Veteran Owned suppliers for these materials. Brasco fabricates all products at its Madison Heights facility and does not subcontract work to outside companies.

Brasco International Inc. maintains a diverse workforce and is located in an urban setting in Madison Heights, MI, located outside greater metro Detroit, MI. We have a strict non-discrimination policy and are proud to employ the wide range of diverse employees that make up our 75+ member work force.

We appreciate the opportunity to provide this proposal and look forward to working with you and your staff on this project. If you have any questions or require additional information please do not hesitate to give me a call.

Sincerely,

Sean Loewe
Director of Sales
(313) 393-0393 ext. 202
sloewe@brasco.com





Organization: Suburban Mobility Authority for Regional Transportation

Project Name and Location: SMART Passenger Waiting Shelters with Solar Lighting – Metro Detroit, MI

Start and Completion Date: May 2012 – Present

Project Value: \$2.85 million

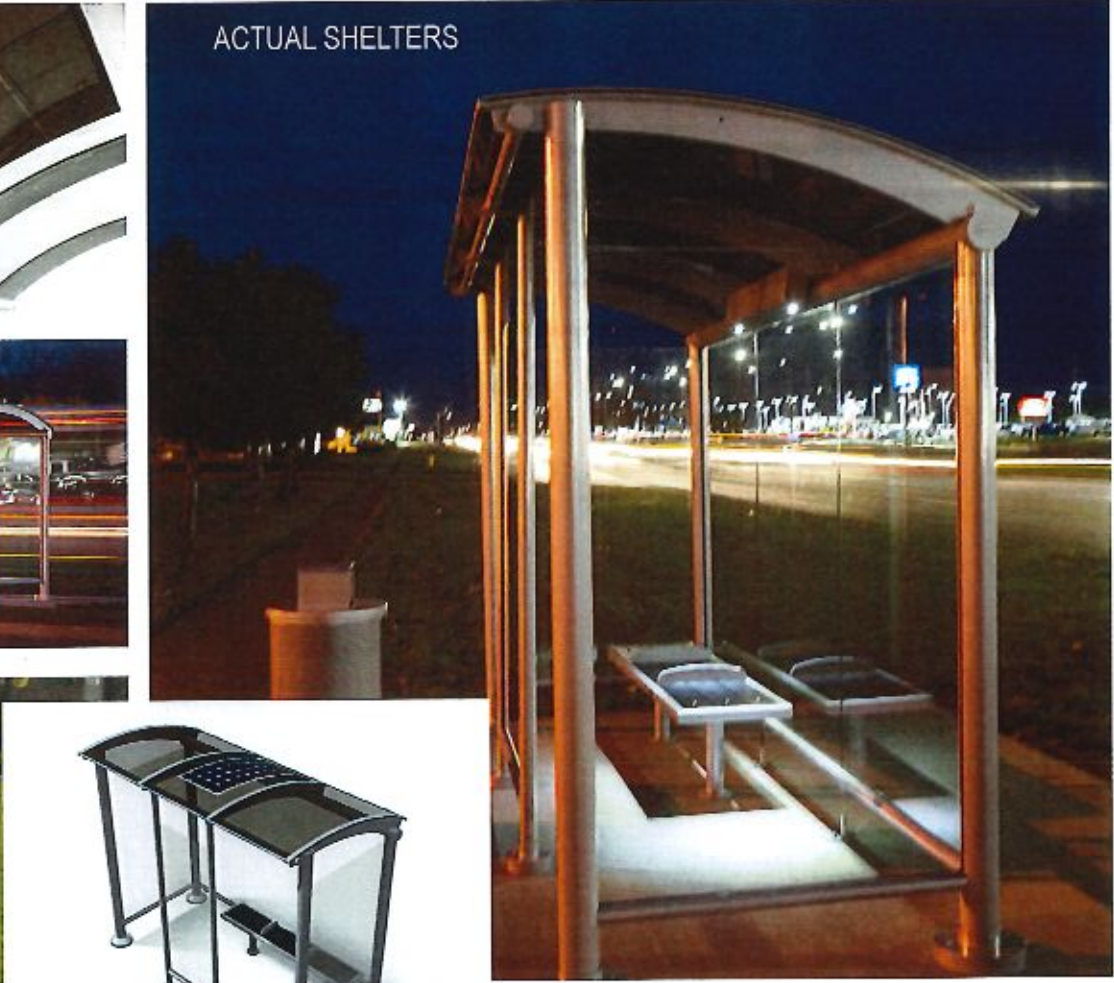
Contact Person: Mark Starnes/ (586) 421-6550 / mstarnes@smartbus.org

Project Description: Brasco has provided over 100 Eclipse Style passenger waiting shelters with benches, trash receptacles, solar lighting, and solar powered USB ports to SMART.

Specifically, SMART was looking for a new shelter style that was attractive and durable enough to last several years. Brasco developed the Eclipse Shelter to fit the needs of passengers.

We provide the modern and upscale design in various shelter lengths to accommodate the varying traffic at each individual bus stop.

S.M.A.R.T. (METRO DETROIT, MI)



ACTUAL SHELTERS



Brasco Rendering



Organization: Arlington County
Project Name and Location: Arlington County Bus Stop Improvements – Arlington, VA
Start and Completion Date: March 2012 – Present
Project Value: \$1.34 million
Contact Person: Mark Mainardi / (703) 228-3392/ mmainardi@arlingtonva.us
Project Description: Brasco has had multiple multi-year contracts to manufacture and deliver various shelter styles to Arlington County.
Arlington County was looking for a new modern shelter look without breaking the bank. Brasco modified the Eclipse Shelter to fit within Arlington's changing streetscape environment while staying below budget.
The more upscale design comes in various shelter lengths and has saved Arlington County thousands of dollars per shelter when compared to the previous shelter design.

ARLINGTON COUNTY (VA)



Brasco Rendering

ACTUAL SHELTERS





Organization: Capital District Transportation Authority

Project Name and Location: Various Bus Shelters and Solar Lighting – Albany, NY

Start and Completion Date: June 2007—Present

Project Value: \$1.22 million

Contact Person: David Gehrs / (518) 437-6853 / davidg@cdta.org

Project Description: Brasco International, Inc. was contracted to design and build CDTA's standard bus shelter design.

The design includes five different sizes with integrated advertising displays and freestanding benches with backrests.

We have successfully provided 100+ shelters over the last eleven years.

CDTA (ALBANY, NY)





Organization: Rochester- Genesee Regional Transportation Service (RGRTA)
Project Name and Location: Mt Hope Transit Center – Rochester, NY
Start and Completion Date: May 2014 – Present
Project Value: \$867K
Contact Person: David Belaskas / (585) 654-0658 / dbelaskas@myrts.com
Project Description:

Brasco was contracted to design, build and install custom shelters with RGRTA's design intent. RGRTA has high profile satellite transit centers with higher volume traffic at a few key locations across their service area, and wanted to a high end look for the new structures.

The design was centered around large, rectangular aluminum columns and beams which were engineered by Brasco's team to include 6" x 12" structural aluminum extrusions. The design features a custom gull wing glass roof with a gutter in the center. The water is funneled to one side of the shelter and down a column with a built in scupper. The shelters also have lighting, heating, a real time LED information screen and vertical signage with station identification.

REGIONAL TRANSIT SERVICE (RGRTA)



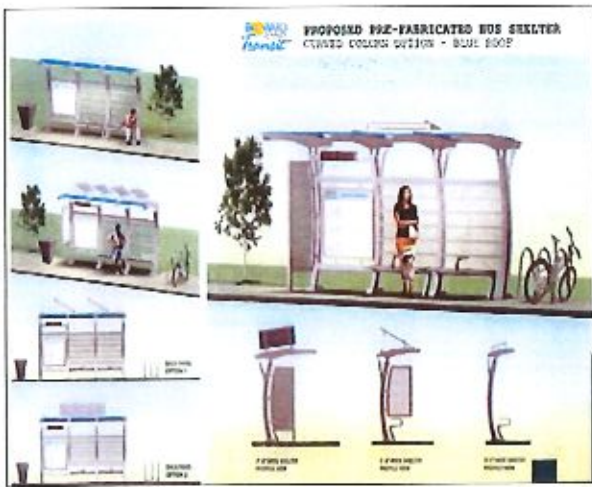
Organization: Broward County Transportation
Project Name and Location: FDOT –BCT Bus Shelters – Fort Lauderdale, FL
Start and Completion Date: February 2011 – Present
Project Value: \$3.36 million
Contact Person: Ralph Viola / (954) 357-6373 / rviola@broward.org
 Arethia Douglas / (954) 357-8375 / acdouglas@broward.org

Project Description: Brasco is contracted to design and build custom shelters with BCT's design intent. The Interlude Shelters have a modern industrial look that functions perfectly in south Florida. The shelters are also engineered to meet the highest wind load requirements in the nation. BCT has ordered hundreds of these shelters to date which also include custom benches,

BROWARD COUNTY TRANSPORTATION (FL)

Architect's Design

Brasco Renderings



ACTUAL SHELTERS



THE PROCESS

Brasco International, Inc. is a full service manufacturing company that works with our clients from design to manufacturing, to the installation of your passenger waiting shelters and everything in between.

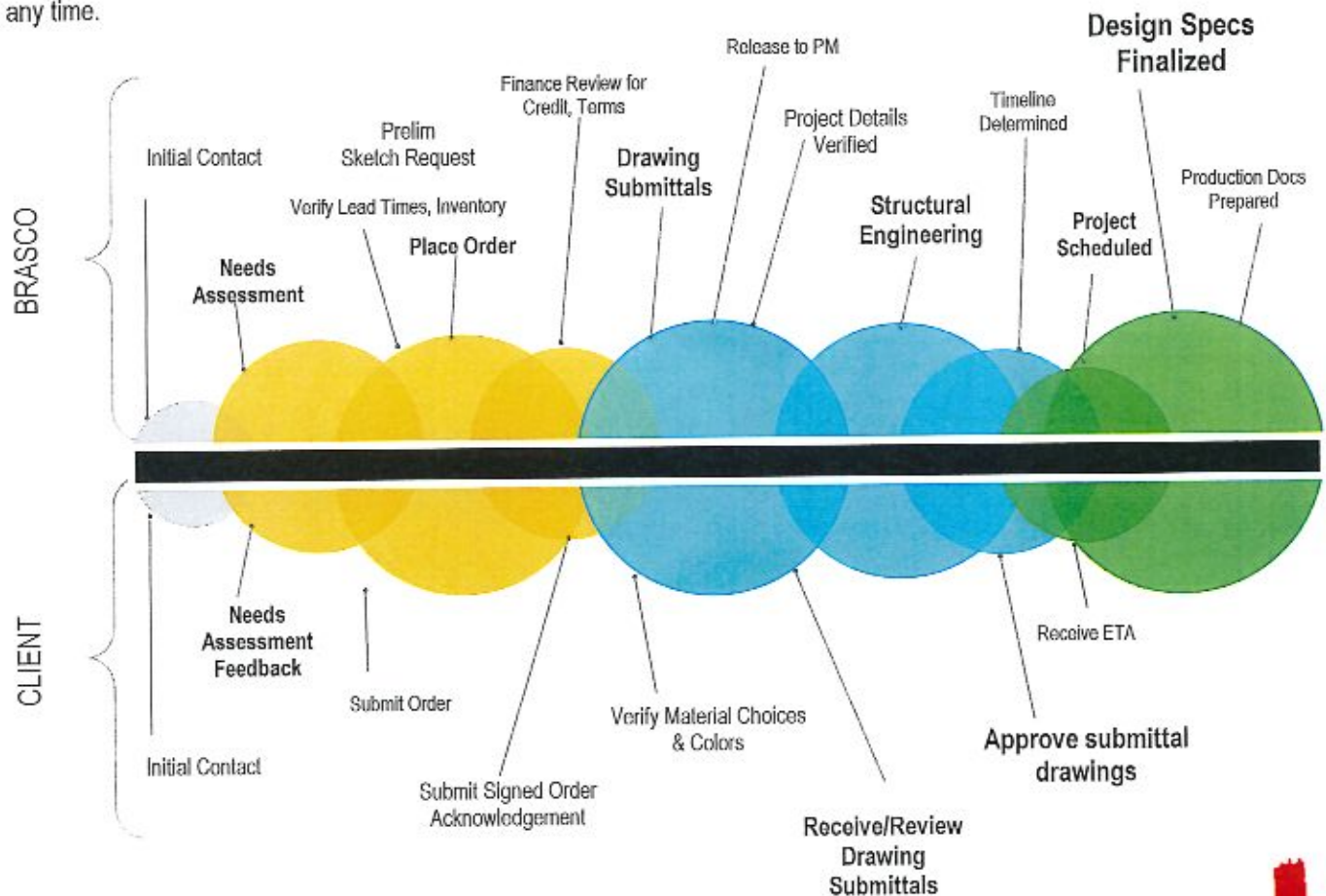
Once awarded, each project is assigned to a project manager and a lead engineer. The PM ensures that the project is on time and on budget, and keeps the client informed throughout the process. The LE is responsible for all drawings and required submittal documents, packing lists, detailed instructions, etc.

Brasco will produce a prototype during the Pre-Production Phase to ensure that the design is efficient and constructible. This also permits for design changes and fabrication corrections, and ensures the most cost-effective path to client satisfaction.

Upon receipt of all approvals, the project moves to operations. Here, materials are ordered and timelines are set. Next, Brasco's skilled fabricators and welders manufacture your project utilizing cutting edge technology. Our standard lead time is 120 days from approvals

Lastly, we work with the client regarding delivery and installation. Detailed instructions are provided for every product we offer, and in-person installation supervision is available for an additional fee.

We provide great service before, during, and after all sales. Our clients can always reach their account manager any day, any time.



THE PROCESS

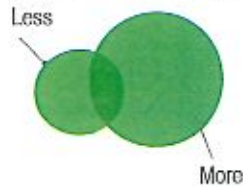
MILESTONES

Timeline of key events in the project lifecycle.



INVOLVEMENT

Level of stakeholder participation throughout the project.



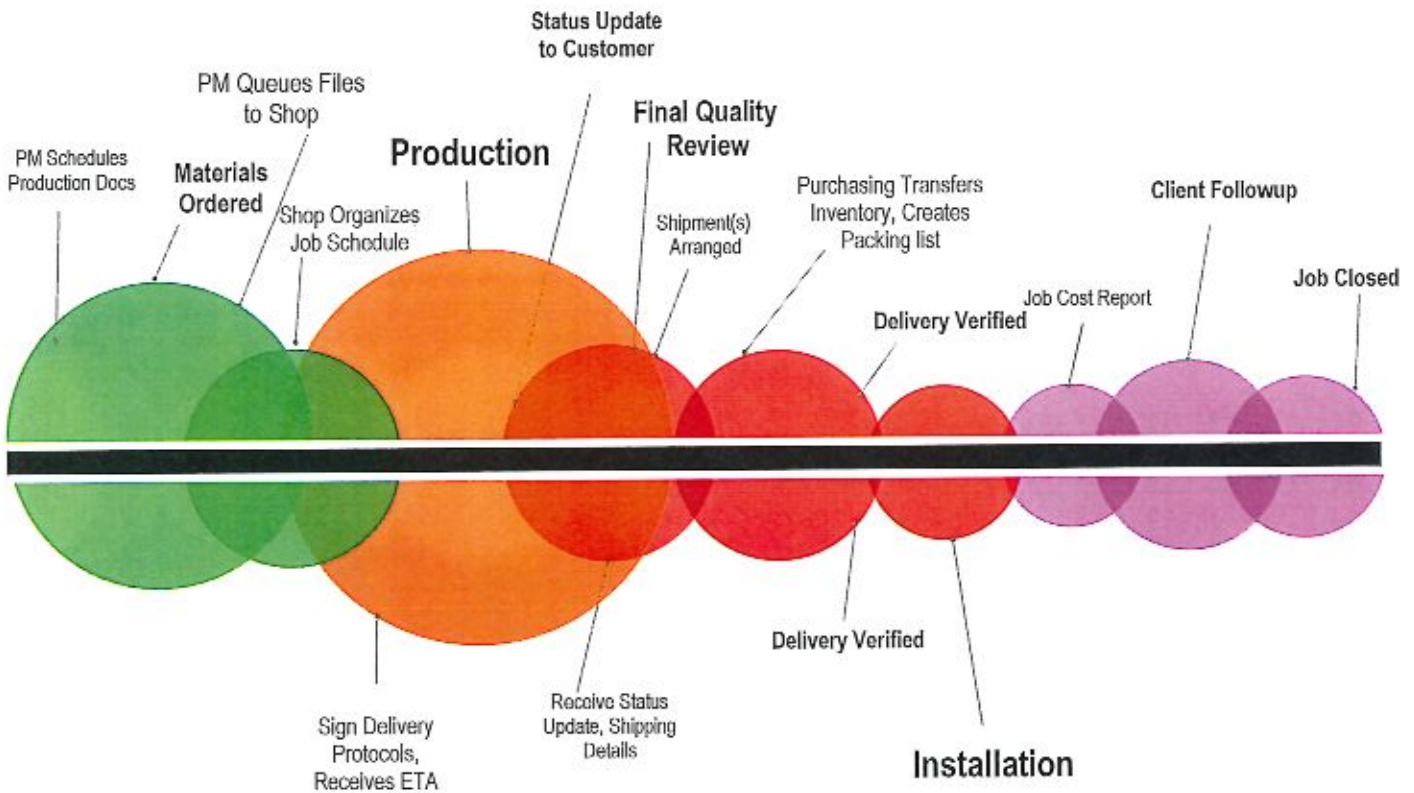
IMPORTANCE

Relative significance of project phases and milestones.

Average
Greater

PHASE

Sequential stages of the project process.



SLIMLINE SHELTER SPECIFICATION

5' x 10' Slimline Series Aluminum Shelters

Long Lasting Aluminum Shelter Construction That Will Never Rust

Cantilever Style; Partial Side Walls with Overhanging Roof and Open Front

Oyster White Powder Coat Painted Aluminum Finish—RAL 1013

1/4" Clear Tempered Safety Glass Walls

Muskot Grey Standing Seam Aluminum Hip Roof with 2 1/2" Fascia and Integral Gutter

Lower Victorian Pattern Aluminum Grillwork with Matching Finish

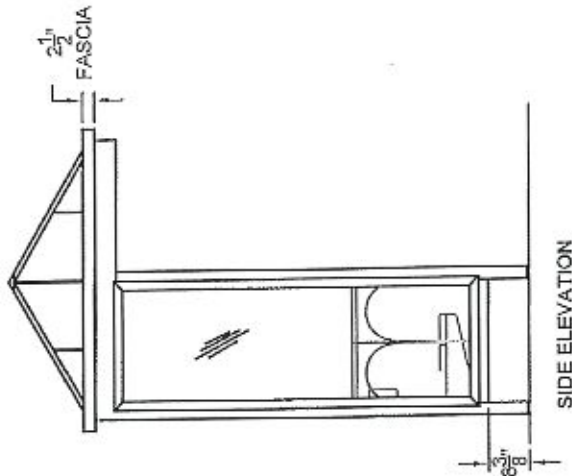
5' Cedar HDPE Bench with Backrest

3' x 4' Lockable Display Case for Rear Wall

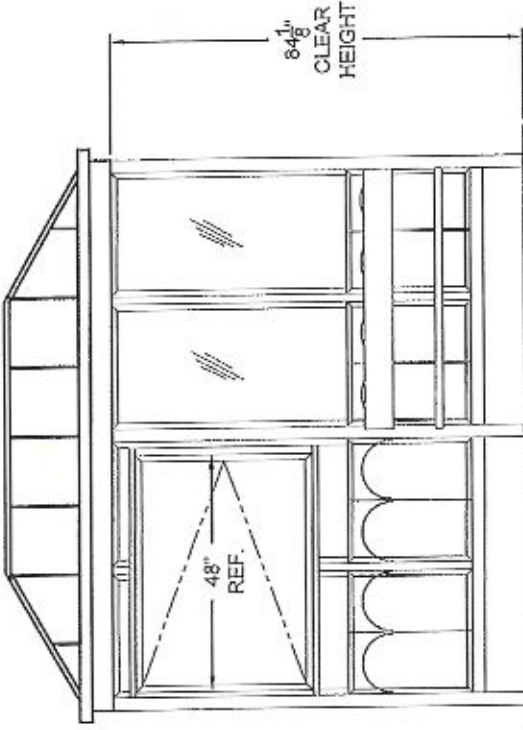


SLIMLINE SHELTER SPECIFICATION

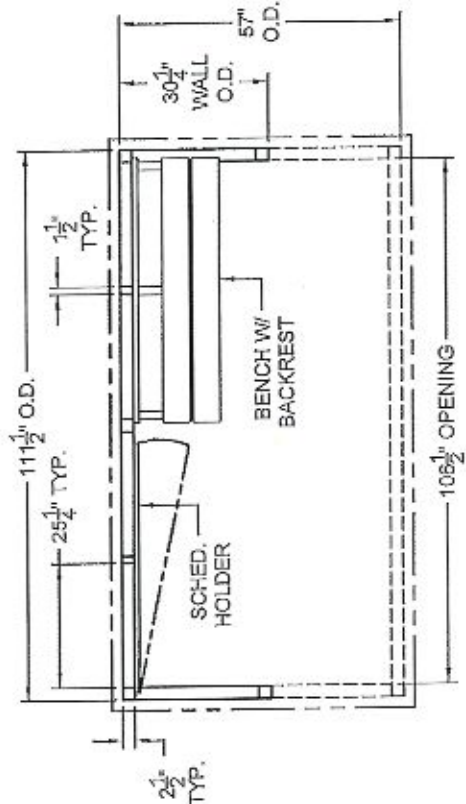




SIDE ELEVATION



FRONT ELEVATION



PLAN VIEW

QUANTITY (1) SHELTER THUS

- SPECIFICATIONS:**
- RAL1013 OYESTER WHITE POWDER COATED ALUMINUM STRUCTURE
 - 1/4" CLEAR ACRYLIC WALL GLAZING
 - PARTIAL LENGTH CEDAR HDPE BENCH W/BACKREST
 - 3' X 4' SCHEDULE HOLDER
 - LOWER VICTORIAN GRILLWORK
 - 34 GALLON TRASH RECEPTACLE WITH DOME LID AND LINER (LOCATE AS NEEDED)
 - MUSKET GREY STANDING SEAM HIP ROOF WITH FASCIA/GUTTER SYSTEM

BRASCO INTERNATIONAL, INC.
 32400 INDUSTRIAL DRIVE
 MADISON HEIGHTS, MICHIGAN 48071
 1-800-893-3665 WWW.BRASCO.COM

THIS DRAWING IS CONFIDENTIAL AND IS FOR THE SOLE USE OF OUR CUSTOMERS AND MAY NOT BE REPRODUCED OR COPIED WITHOUT WRITTEN PERMISSION FROM BRASCO INTERNATIONAL. LEAD TIME BEGINS UPON RECEIPT OF SIGNED APPROVAL.

SIGNED: _____ DATE: _____

CUSTOMER:	CITY OF ASHEVILLE	ENGINEER:	HAUS
PROJECT:	STANDING SEAM HIP STYLE TRANSIT SHELTER	DATE:	2-8-15
MODEL:	SLIMLINE SERIES - SL510-C	CHECKER:	BDH
		DATE:	2-9-15
		JOB #	4363
		SHEET #:	4033-1

**HENDERSON COUNTY, NORTH CAROLINA
PLANNING DEPARTMENT**

**REQUEST FOR FORMAL BIDS AND PROPOSALS FOR
PASSENGER WAITING SHELTERS FOR HENDERSON COUNTY
PLANNING DEPARTMENT**

Pursuant to General Statutes of North Carolina, Section 143-129, as amended, sealed bids and proposals, subject to the conditions and specifications herein, are invited for furnishing the following equipment, materials, services or repair work. **All bids will be received by the Henderson County Planning Department until 3:00 p.m. local time on Friday, January 3, 2020 AT 3:00 PM LOCAL TIME, at which time they will be publicly opened and read.**

TERMS: Net 25 Days
DELIVERY: ASAP - Bidder Specify Best Delivery

HENDERSON COUNTY, N. C.
Janna Peterson, Planner III

POSITIVELY NO BIDS CONSIDERED UNLESS SUBMITTED ON THIS FORM

NOTICE TO BIDDERS: All tax imposed upon any article on which you are bidding shall be shown as separate items and in no case included with price bid. Failure to comply with these conditions will be considered grounds for rejection.

		Passenger Waiting Shelters for Henderson County Planning Department per the attached minimum specifications. Brasco International Inc. Slimline Model SL-0510-C or equal. (Must be approved through NCDOT PEP. See details in Standards) BID SHOULD BE SUBMITTED INCLUSIVE OF SHIPPING/FREIGHT COSTS – FOB HENDERSONVILLE, NC. ADDITIONAL FREIGHT CHARGES WILL NOT BE ALLOWED. BIDDERS PLEASE NOTE: <ol style="list-style-type: none"> 1. <u>Standards and SPECIFICATIONS-</u> BID PAGES 5 THROUGH 7 2. <u>PROTEST PROCEDURES</u> BID PAGE 8 3. <u>TERMS AND CONDITIONS-</u> BID PAGES 10 THROUGH 12 4. <u>REQUESTS FOR APPROVED EQUALS</u> DEADLINE: January 3, 2020 BID PAGE 7 		
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Company Name <i>Brasco International, Inc.</i>	Bid Submitted By (Signature) <i>[Signature]</i>
Address <i>32400 Industrial Drive</i>	Printed Name and Title <i>Sean Coene, Director of Sales</i>
City State Zip <i>Madison Heights, MI 48071</i>	Email Address <i>scoene@brasco.com</i>
Telephone No. <i>800-893-3665 x 202</i>	Fax No. <i>313-393-0499</i>
Web Address <i>www.brasco.com</i>	Federal Taxpayer ID No. <i>38-3156752</i>
Delivery <i>126-140</i> calendar days after receipt of order	Payment Terms: Net <i>30</i> Discount: <i>0</i> % Net <i>-</i>


GENERAL CONDITIONS

1. All bids and proposals shall be for furnishing apparatus, supplies, materials, equipment and/or work and services in accordance with the applicable plans and specifications prescribed by Henderson County. From the date shown until the date of opening the proposals, the plans and specification of one proposed work and/or a complete, description of the apparatus, supplies, materials or equipment and/or work and services are and will continue to be on file in the Planning Department of Henderson County 100 N. King St. Hendersonville, NC 28792 8:00 am-4:30 pm.
2. The County reserves the right to evaluate all bids especially where there is a wide range in specifications or to reject any and all bids and proposals, and further specifically reserves the right to make the award and/or awards in the best interest of the County.
3. Time, in connection with discount offered, will be computed from date of delivery of the supplies or materials on delivery at destination when final inspection and acceptance are at those points, or from date correct invoice is received if latter is later than the date of delivery. Guaranteed maximum price must be shown in all bids.
4. In case of default of the contractor, the County may procure the articles or services from other sources and hold the contractor responsible for any excess cost occasioned thereby.
5. Payment by County due thirty days after delivery in Hendersonville and inspection unless otherwise specifically provided, subject to any discounts allowed.

BID

In compliance with the above request for bids, and subject to all the conditions thereof, the undersigned offers and agrees, if this bid be accepted within 90 days from the date of the opening, to furnish any or all of the items upon which prices are quoted, at the price set opposite each item, and unless otherwise specified, within 30 days after receipt of order, deliver F.O.B. Hendersonville, NC unless there is a discount note on the bid page.

Bidder: Brasco International Inc. Address: 32400 Industrial Drive Zip: 48071

By:  Title: Director of Sales
(Authorized to sign bids)
Telephone Number: 800.893.3665 x 202
Date: 12/30/19

MAILING INSTRUCTIONS

1. Bidder to submit a complete, fully executed bid document along with any addenda in a sealed envelope.
2. If mailed, bid should be forwarded by certified U. S. Postal Service. Please address and mark your bid as shown below.

HENDERSON COUNTY PLANNING DEPARTMENT
100 N. KING ST. HENDERSONVILLE, N. C. 28792
BID REQUEST NO. PDTD-01-2019 PASSENGER WAITING SHELTERS
TO BE OPENED 3:00 P.M. LOCAL TIME JANUARY 3, 2020

3. If forwarded other than by U.S. Postal Service, delivery must be made directly to Henderson County, Planning Department, 100 N. King St., Hendersonville, North Carolina 28792. Please ensure Bid is in a Sealed Envelope inside the Courier's Envelope/Box.

ATTACHMENT A

**CERTIFICATION REGARDING DEBARMENT, SUSPENSION,
INELIGIBILITY and VOLUNTARY EXCLUSION
LOWER TIER COVERED TRANSACTION**

(To be submitted with all bids exceeding \$25,000.)

- (1) The prospective lower tier participant (Bidder/Contractor) certifies, by submission of this bid or proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
- (2) The prospective Bidder/Contractor also certifies by submission of this bid or proposal that all subcontractors and suppliers (this requirement extends to all subcontracts at all levels) are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
- (3) Where the prospective lower tier participant (Bidder/Contractor) is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this bid or proposal.

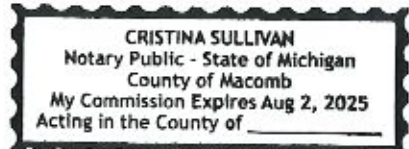
The lower tier participant (Bidder/Contractor), certifies or affirms the truthfulness and accuracy of this statement of its certification and disclosure, if any.

SIGNATURE Seaf
TITLE Director of Sales
COMPANY Brasco International, Inc.
DATE 12/30/19

State of Michigan County of Macomb

Subscribed and sworn to before me this 30th day of December, 2019.

Notary Public Cristina Sullivan
My Appointment Expires _____



ATTACHMENT B

TERMS & CONDITIONS

Vendor agrees to comply with all federal, state, and local laws, rules, regulations and ordinances, as applicable. It is further acknowledged that vendor certifies compliance with all provisions, laws, acts, regulations, etc. as specifically noted above in the Terms and Conditions.

Vendor's Name/Company Name: Brasco International, Inc.

Address, City, State, and Zip Code: 32400 Industrial Drive, Madison Heights, MI 48071

Phone Number: 800.843.3665 x 202 Fax Number: 313.393.049

Printed Name and Title of Authorized Representative: Sean Loewe, Director of Sales

Email Address: sloewe@brasco.com

Signature of Authorized Representative: 

Date: 12/30/19



PRICING

Passenger Waiting Shelters Bid
 Quote Date: January 3, 2020
 Quote Expiration: As Determined By Bid

Quoted for:
 Henderson County

PREPARED BY	PROJECT NAME	PAYMENT TERMS (WITH APPROVED CREDIT)	LEAD TIME
Sean Loewe, Director of Sales	Slimline Shelters	Net 30 Days	±18-20 Weeks from Approvals

QTY	ITEM	DESCRIPTION	UNIT PRICE	TOTAL
TBD	SL-0510-C-0-HI-AL-TG-0 -0-0	5' x 10' Slimline Series Aluminum Shelters Cantilever Style; Partial Side Walls with Overhanging Roof and Open Front Oyster White Powder Coat Painted Aluminum Finish—RAL 1013 1/4" Clear Tempered Safety Glass Walls Muskot Grey Standing Seam Aluminum Hip Roof with 2 1/2" Fascia and Integral Gutter Lower Victorian Pattern Aluminum Grillwork with Matching Finish 5' Cedar HDPE Bench with Backrest 3' x 4' Lockable Display Case for Rear Wall	\$6,375	TBD
			Subtotal	TBD
			Freight	Included
			Total	TBD

Offloading shipments is the responsibility of the customer. Please note that a forklift with 8' forks is required unless otherwise noted in writing. Structures must be anchored into concrete or as otherwise specified; all anchoring hardware is included. Lead time begins after all approvals including drawings, color selections, applicable deposits, etc.

Our lead times have temporarily increased due to a high amount of large orders in a short time frame. Our production team is doing everything possible to return our lead times to normal. Thank you for your understanding and patience.

 Signature of Acceptance* Date

 Print Name Title

**The above prices, specifications and conditions are satisfactory and are hereby accepted. Brasco International, Inc. is authorized to proceed with the supply of products as noted. Brasco International, Inc. is a vendor and not a contractor or subcontractor. Brasco International, Inc. is not subject to any payment retainage or liquidated damages. All Brasco standard terms and conditions of sale apply.*

We Thank You For Your Business



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