

REQUEST FOR BOARD ACTION

**HENDERSON COUNTY
BOARD OF COMMISSIONERS**

MEETING DATE: September 04, 2018

SUBJECT: Bid Award for Purchase of Sheriff Patrol Vehicles

PRESENTER: Captain Bengy Bryant

ATTACHMENTS: 1) Bid Information
2) Specifications for Ford Vehicles

SUMMARY OF REQUEST:

The Board is requested to approve the low bid and authorize the Sheriff to proceed with purchasing twenty-six (26) 2019 Ford Utility Police Interceptor Vehicles. Bidding was conducted between August 15 and August 24, 2018. The bidder with the lowest overall cost was Asheville Ford for a total price of \$748,861.43.

All twenty-six (26) vehicles were approved as part of the Sheriff's Fiscal Year 2019 budget and meet the Henderson County Vehicle Replacement Plan criteria. \$803,404 was budgeted in the FY2019 Budget for the purchase of these vehicles.

BOARD ACTION REQUESTED:

The Board is requested to accept the low bid from Asheville Ford for \$748,861.43 and authorize the Sheriff to proceed with the purchase.

Suggested Motion:

I move the Henderson County Board of Commissioners to accept the low bid from Asheville Ford for seventeen 2018 Ford Vehicles and authorize the Sheriff to proceed with the purchase.

Attachment 1

Bids received August 15-August 24, 2018

26 Ford Vehicles, Model Year 2019.

Bid Tabulation					
Formal Bid: (26) 2018/2019 Ford Vehicles					
Vendor Name	Description of Product Bid	Bid Price Unit Cost	Extended Cost	Total Cost	Difference from Low Bid
Asheville Ford (11)	(11) 2019 Ford Police Interceptor Utility	\$ 28,695.58	\$ 315,651.38	\$ 748,861.43	
Asheville Ford (15)	(15) 2019 Ford Police Interceptor Utility	\$ 28,880.67	\$ 433,210.05		
Four Seasons Ford (11)	(11) 2019 Ford Police Interceptor Utility	\$ 28,810.68	\$ 316,917.48	\$ 751,597.68	\$ 2,736.25
Four Seasons Ford (15)	(15) 2019 Ford Police Interceptor Utility	\$ 28,978.68	\$ 434,680.20		

Notes:

- A public notice seeking bids appeared in the Hendersonville Lightning on August 15, 2018.
- The bid includes transportation of the vehicles to Dana Safety Supply for equipment installation and final delivery to the Henderson County Sheriff's Department.

Henderson County Sheriffs Department



Formal Bid for (26) 2018/2019 Ford Vehicles

Due Date: August 24, 2018 at 2:00 PM

Location : Henderson County Finance Department

Address : 113 N. Main Street

Hendersonville, NC 28792

NOTICE AND INSTRUCTIONS TO BIDDERS

County of Henderson
Doug Guffey-Purchasing Agent
Phone: 828.694.5023
Historic Court House Annex
113 N. Main Street
Hendersonville, NC 28792

Henderson County will receive sealed bids for the furnishing of (26) 2018/2019 Ford vehicles as specified until 2:00 PM EST, Friday, August 24, 2018 at the Henderson County Finance Department, 113 North Main Street, Hendersonville, NC 28792 where the bids will be publicly opened and read aloud. Bids must be sealed and visibly labeled as "Sheriff's Department 2018/2019 Ford Vehicle Bid".

Equipment must meet all specifications and be the kind and type specified, or an approved equivalent and will be awarded based upon the lowest responsive responsible bidder standard. A manufacturer's build sheet of the proposed equipment shall be included in addition to the completed specifications. The total bid price must include delivery to Dana Safety Supply, 5221 West Market Street, Greensboro, NC 27409 for the vehicles to be up fitted and then delivered by the bidder to Henderson County, North Carolina. Delivery should be coordinated with Stephen Ridgeway, Fleet Manager, at 828-329-3669 Quoted price(s) should not include any sales or usage taxes but should reflect the actual bid price of the equipment.

The County will entertain bids for most recent model year or current model year. You must submit a separate proposal page for each type of offering with model year and style clearly defined. Should you have a "stock" (on yard in inventory) offering, please mark this proposal accordingly.

If an error or omission occurs bidder(s) must submit in writing no more than seventy-two hours after the bid opening, a request to withdrawal their bid, excluding Saturdays, Sundays, or Holidays for which Henderson County offices are closed.

All vehicles require 2 sets of keys, temporary tag and all pertinent paperwork upon delivery. This shall include invoice, certificate of origin, odometer disclosure statement, and completed MVR-1 form. No dealer advertisement insignia is allowed on County vehicles. Only identification is OEM plates as shipped.

The County of Henderson reserves the right to reject any and/or all bids received, or to select the bid which, in our opinion, is in the best overall interest of the County.

Complete specifications shall be included on all equipment. The bidder must meet all of the above requirements for bid to be considered.

Doug Guffey, Purchasing Agent

Specifications

QUANTITY: Fifteen (15) PATROL VEHICLES

SCOPE: 2018 FORD UTILITY POLICE INTERCEPTOR

Model: 2018 Ford Utility Police Interceptor Base AWD (K8A)

Required Options:

1. **Color: UM01-Agate Black**
2. **86P** – Front Headlamp
3. **86T** – Tail Lamp
4. **17T** – Red/White Dome Lamp in Cargo Area
5. **68L** – Rear-Door Handles Inoperable/Locks Operable
6. **51Y**-Driver Only Incandescent Spot Lamp
7. **53M**-Sync Basic Voice-Activated Communication System

Prep and Delivery Requirements:

1. Dealer to provide activation of emergency equipment systems and related equipment as required by manufacturer specifications.
2. ALL vehicles shall be delivered to:
Dana Safety Supply
5221 West Market Street
Greensboro, NC 27409

Please contact **Stephen Ridgeway (828-329-3669)** with questions about vehicle specifications and **Doug Guffey (828-694-5023)** with questions about the bid process.

Specifications

QUANTITY: ELEVEN (11) PATROL VEHICLES

SCOPE: 2018 FORD UTILITY POLICE INTERCEPTOR

Model: 2018 Ford Utility Police Interceptor Base AWD (K8A)

Standard Features Plus

Required Options:

8. Color:

- YG (4) Medium Titanium metallic
- KR (3) Norsesea Blue Metallic
- JL (2) Dark Toreador Metallic
- YZ (1) Oxford White
- UX (1) Ingot Silver Metallic

2. **21D** – Delete Spotlight
3. **65L** – Wheel Covers (18” Full Face Wheel Cover)
4. **86P** – Front Headlamp
5. **86T** – Tail Lamp
6. **17T** – Red/White Dome Lamp in Cargo Area
7. **53M**-Sync Basic Voice-Activated Communication System

Prep and Delivery Requirements:

3. Dealer to provide activation of emergency equipment systems and related equipment as required by manufacturer specifications.
4. ALL vehicles shall be delivered to:
Dana Safety Supply
5221 West Market Street
Greensboro, NC 27409

Please contact **Stephen Ridgeway (828-329-3669)** with questions about vehicle specifications and **Doug Guffey (828-694-5023)** with questions about the bid process.