

## REQUEST FOR BOARD ACTION

### HENDERSON COUNTY BOARD OF COMMISSIONERS

**MEETING DATE:** August 3, 2015

**SUBJECT:** Solid Waste Landfill Slope Mower Bid Award

**PRESENTER:** Marcus Jones, County Engineer

**ATTACHMENTS:** Bid Proposal from Vendor  
N.C.G.S. 143-129 (e)(6)  
Sole Source Confirmation from Vendor

#### **SUMMARY OF REQUEST:**

The Board is requested to approve the attached bid proposal and authorize staff to proceed with the procurement of an Aebi Slope Mower for the Henderson County Solid Waste Facility via the sole source exception to formal bidding as allowed under N.C.G.S 143-129 (e)(6).

The sole bid was received from Menzi USA for a total price of \$157,500. They are the only authorized dealer in the southeast United States for the Aebi Slope Mower specifically needed at Solid Waste.

The Slope Mower was approved as part of the Solid Waste Fiscal Year 2016 budget.

#### **BOARD ACTION REQUESTED:**

The Board is requested to accept the bid proposal from Menzi USA and authorize Henderson County staff to proceed with the purchase of an Aebi Slope Mower using the sole source exception to formal bidding as allowed under N.C.G.S 143-129 (e)(6).

#### ***Suggested Motion:***

***I move the Henderson County Board of Commissioners award the purchase contract for an Aebi Slope Mower to the sole bidder, Menzi USA for \$157,500 and authorize staff to proceed with the purchase using the sole source exception to formal bidding as allowed under N.C.G.S 143-129 (e)(6).***

1850 Fairbanks Street  
Lakeland, FL 33805  
USA

Voice: 863-603-7979  
Fax: 863-603-7987

## QUOTATION

Quote Number: 07022015  
Quote Date: Jul 2, 2015  
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**Quoted To:**

HENDERSON COUNTY SOLID WASTE  
191 TRANSFER STATION ROAD  
HENDERSONVILLE, NC 28791

Customer ID	Good Thru	Payment Terms	Sales Rep
HENSW	8/1/15	Net 30 Days	PM

Quantity	Item	Description	Unit Price	Amount
1.00		TT240 AEBI TERRATRAC TRANSMISSION WITH T-TRACTION DUAL WHEELS FRONT DUAL WHEELS REAR AIR CONDITIONING US CAB PACKAGE REVERSING HORN REVOLVING WARNING LIGHT PTO DRIVE SHAFT HYDRAULIC TOP LINK FREIGHT AND CUSTOMS, AND DELIVERY WIPOMATIC SEAT H70-088 BEFCO MOWER WITH DUST SHIELD DELIVERY APPROX 90-100 DAYS ARO WARRANTY ONE YEAR PARTS AND LABOR	150,000.00	150,000.00
			Subtotal	157,500.00
			Sales Tax	
			Freight	
			TOTAL	157,500.00

§ 143-129. Procedure for letting of public contracts.

(e) Exceptions. - The requirements of this Article do not apply to:

(6) Purchases of apparatus, supplies, materials, or equipment when: (i) performance or price competition for a product are not available; (ii) a needed product is available from only one source of supply; or (iii) standardization or compatibility is the overriding consideration. Notwithstanding any other provision of this section, the governing board of a political subdivision of the State shall approve the purchases listed in the preceding sentence prior to the award of the contract.

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1850 Fairbanks Street  
Lakeland, FL 33805  
Tel: 863-603-7979  
Fax: 863-603-7987

# Menzi USA Sales, Inc.

July 2, 2015

Henderson County  
Attn: Mr. Greg Wiggins  
191 Transfer Road  
Hendersonville, NC 28791

Reference: "Sole Source Dealer"

This letter is to confirm that Menzi USA Sales, Inc. is the "Sole Source" dealer and distributor for Aebi Terratrak tractors, parts and service in the Southeastern United States. There are no other dealerships in North Carolina.

Should you have any questions please call 1-863-603-7979.

Sincerely,



Paul G. Meadows  
President