

## REQUEST FOR BOARD ACTION

### HENDERSON COUNTY BOARD OF COMMISSIONERS

**MEETING DATE:** July 17, 2013

**SUBJECT:** Ambulance Procurement

**PRESENTER:** Rocky Hyder

**ATTACHMENTS:**

1. Quote from Precision Rescue Vehicles
2. NCEMSC – Road Rescue Bid Agreement
3. NCGS 143-129 Excerpt

#### SUMMARY OF REQUEST:

Henderson County would like to purchase two ambulances to replace two older units (one for EMS and one Rescue Squad). EMS and the Rescue Squad are members of the North Central EMS Cooperative which is a regional competitively bid group purchasing program allowed by NCGS 143-129 (e) (3). Staff requests the Board consider utilizing the North Central EMS Cooperative bid to procure both ambulances from Precision Rescue Vehicles at a cost of \$308,997.00.

The Rescue Squad unit is a Four Wheel Drive Type I ambulance which utilizes a truck style chassis and a modular ambulance compartment. Type I ambulances are best defined as heavy duty vehicles which normally have additional duty specifications like all wheel drive, trailer tow capacity, winching, etc. The Ford F-450 is the most common chassis used for Type I ambulances because it provides the most versatility for the modular ambulance component.

The EMS unit is a Two Wheel Drive Type III ambulance which utilizes a van style chassis in which the cab is an integral part of the ambulance compartment. Type III ambulances are designed to provide the space and equipment for Advanced Life Support operations. The Chevrolet G4500 chassis has become the standard for Type III ambulances because of its durability and overall performance.

#### BOARD ACTION REQUESTED:

Approve the purchase of two ambulances from Precision Rescue Vehicles at a total cost of \$308,997.00 pursuant to the competitively bid group purchasing program through the North Central EMS Cooperative.

#### **Suggested Motion:**

*I move the Board approve the purchase of two ambulances at a cost of \$308,997.00 from Precision Rescue Vehicles.*



July 8, 2013

Mr. Rocky Hyder  
Henderson County Emergency Management

Rocky,

Listed below are the prices of the 2 ambulances requested by EMS and the Rescue Squad. All prices listed include airfare, meals and lodging for each group to perform a final inspection of each ambulance at the manufacturing facility located in Winter Park, FL.

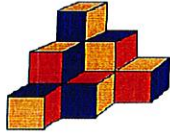
Please let me know if I can provide any further information. Thank you for the continued opportunity to do business with Henderson County.

Henderson County EMS Unit- 2013 Chevrolet G4500 diesel Road Rescue Type III  
Metromedic ambulance : \$ 127,997.00

Henderson County Rescue Unit- 2013 Ford F450 4x4 diesel Road Rescue Type I  
Promedic ambulance: \$ 181,000.00

Sincerely,

John Daly  
President



**NCEMSC**  
*A Cooperative built with you!*



## **AGREEMENT**

This Agreement is effective August 15, 2010, by and between North Central EMS Cooperative (the “Company”) and Road Rescue, Inc. (the “Supplier”).

### RECITALS

- A. The Company issued a Request for Proposal for Ambulances, RFP #2010-05 (“RFP”), soliciting bids for the supply and support of ambulances.
- B. Supplier duly submitted proposal in response to the RFP (“RFP Response”), which outlines Supplier’s agreement to or exceptions with the RFP.
- C. The Company and Supplier have negotiated certain amendments or exceptions to the RFP and RFP Response, and desire to enter into this Agreement with the intent of memorializing the final terms of the parties’ agreement.

### AGREEMENT

In consideration of the provisions, representations, warranties, covenants and agreements contained in this Agreement, the parties agree to the terms set forth in this Agreement.

1. Agreement: The parties agree that this Agreement, together with the RFP, the Affidavit of Publication dated Friday, May 14, 2010, the RFP Response, together with all documents specifically referred to therein, as gathered and compiled in that certain binder entitled “North Central EMS Cooperative and Road Rescue, Inc.” attached hereto (together, all such documents shall be referred to herein as the “**Contract Documents**”), shall constitute the binding agreement between the Company and Supplier for Supplier’s provision of products and services to the Company pursuant to the terms therein.
2. Entire Agreement: The parties agree that this Agreement, together with the Contract Documents, represent the only agreement among the parties concerning the subject matter thereof and supersedes all prior agreements, whether written or oral, relating thereto.
3. Modifications: No purported amendment, modification or waiver of any provision in the Agreement and the Contract Documents shall be binding unless set forth in a written document signed by all parties (in case of amendment and modifications) or by the party charged thereby (in the case of waivers). Any waiver shall be limited to the provision hereof and the circumstance or event specifically made subject hereto and shall not be deemed a waiver of any other term hereof or of the same circumstance or event upon any recurrence thereof.

IN WITNESS WHEREOF, the parties have caused the Agreement to be executed on August 15, 2010.

North Central EMS Cooperative (NCEMSC)  
(the "Company")

By: 

Printed: Pat Coyne  
Its: President

Road Rescue, Inc.  
(the "Supplier")

By: 

Printed Name: Andrea J. Tascreak

Its: Business Development mgr.

Excerpt NCGS 143-129 (e) (3)

**§ 143-129. Procedure for letting of public contracts.**

(a) Bidding Required. – No construction or repair work requiring the estimated expenditure of public money in an amount equal to or more than five hundred thousand dollars (\$500,000) or purchase of apparatus, supplies, materials, or equipment requiring an estimated expenditure of public money in an amount equal to or more than ninety thousand dollars (\$90,000) may be performed, nor may any contract be awarded therefor, by any board or governing body of the State, or of any institution of the State government, or of any political subdivision of the State, unless the provisions of this section are complied with; provided that The University of North Carolina and its constituent institutions may award contracts for construction or repair work that requires an estimated expenditure of less than five hundred thousand dollars (\$500,000) without complying with the provisions of this section.

For purchases of apparatus, supplies, materials, or equipment, the governing body of any political subdivision of the State may, subject to any restriction as to dollar amount, or other conditions that the governing body elects to impose, delegate to the manager, school superintendent, chief purchasing official, or other employee the authority to award contracts, reject bids, or readvertise to receive bids on behalf of the unit. Any person to whom authority is delegated under this subsection shall comply with the requirements of this Article that would otherwise apply to the governing body.....

(e) Exceptions. – The requirements of this Article do not apply to:

- (3) Purchases made through a competitive bidding group purchasing program, which is a formally organized program that offers competitively obtained purchasing services at discount prices to two or more public agencies.