

REQUEST FOR BOARD ACTION

HENDERSON COUNTY BOARD OF COMMISSIONERS

MEETING DATE: Monday, August 2, 2010

SUBJECT: Approval of the low bid and purchase of the EMS Ambulances

ATTACHMENTS: Yes
1. Bid information

SUMMARY OF REQUEST:

The Board is requested to approve the lowest responsive bid and authorize the Emergency Services Director to proceed with purchasing 1, 2010 Chevrolet Type III ambulance. Bidding was conducted between June 18th and July 16th 2010. The lowest responsive bidder is Southeastern Emergency Vehicles with a total bid of \$116,855. The vehicle purchase was approved in the Emergency Medical Services FY 10-11 budget in the amount of \$120,000. The plans are to purchase this vehicle.

The lowest overall bid from Taylor Made ambulance did not meet Henderson County's bid specifications. Taylor Made did not submit the required specification check list therefore no documentation was provided to ensure the specifications were met, rendering the bid non-responsive .

BOARD ACTION REQUESTED:

The Board is requested to accept the low bid and authorize the Emergency Services Director to proceed with the purchase.

Suggested Motion(s):

I move the Henderson County Board of Commissioners accept the lowest responsive bid from Southeastern Emergency Vehicles for 1 Chevrolet Type III ambulance for \$116,855 and authorize the Emergency Services Director to make the purchase.

**Emergency Medical Vehicle Bid Opening
Friday July 16, 2010 2:00 p.m.
211 First Avenue East, Hendersonville
Emergency Operations Center**

PUBLIC NOTICE

Notice is hereby given that Henderson County Emergency Medical Services will be accepting proposals until Friday, July 16, 2010 at 2:00PM for one Type 3, Class 1 Emergency Medical Vehicle (Ambulance). All proposals will be opened and read publicly on July 16, at 2:00 PM at the Henderson County Emergency Operations Center, 211 First Avenue East, Hendersonville, NC 28792. Proposals may be sent by U. S. Mail or a Courier Service and must be sealed. It is the bidder's responsibility to ensure the bid is received by the bid opening date and time. A copy of the bid specifications may be obtained from Henderson County Emergency Medical Services Office at 820 N. Justice Street, Hendersonville between the hours of 9:00 AM and 5:00 PM, Monday through Friday. Those with questions regarding the specifications or the bid process should contact Terry Layne at 828-697-4827. The Henderson County, Board of County Commissioners reserves the right to reject any and all proposals.

June 18, 2010

Company Name	Address	Phone	Bid
Taylor Made	4009 Waterton Court Monroe, NC	704-821-4822	\$103,995.00
Southeastern Specialty Vehicle	1250 Industrial Pkwy West Jefferson NC 28694	866-640-2028	\$116,855
Road Rescue	2914 Spartan Way Marion, SC 29571	843-676-2908	\$125,450.00
First Class Fire Apparatus, LLC	300 Mulberry Circle Brevard, NC 28712	866-640-2028	\$127,899.00

Henderson County EMS Bid Opening 2pm July 16, 2010

Company	Address	Phone #	Bid
Sunshine Chevy 1st Class Fire	3688 Hville Rd. Fletcher N.C.	684.3577	35,461
Taylor Made	4009 Waterford Ct. Monroe	704-821-4822	\$127,899
Rural Rescue	Rural Rescue Inc. 2914 Spartan Hwy. Raleigh	843-676-7908	\$125,450.00
Southeastern Em.	1250 Industrial Pkwy	866-640-2028	\$116,855.00

Chassis
only

Brown
Taylor made
Brown II

Terry Layne

Terry Layne

Wally Hollis

W Hollis

Cathy Justice

Cathy Justice

Times-News

1717 Four Seasons Boulevard
Hendersonville NC 28792
Classified: (828) 697-1346

Order:	N000053637	Pubs:	1,10		
Phone:	(828)697-4728	Class:	0001		
Account:	32002965	Start:	07/09/2010		
Company Name:	HEN.CO.FIRE MARSHALL				
Name:	N/A,			Payments:	\$ 0.00
Caller	Cathy Justice/email			Balance:	\$ 118.25
Fax:		Columns:	1	Lines:	60
Schedule:	Times News 7/9 1x				
Sales Rep Name:	owend			Email:	debbie.owen@blueridgenow.com
Sales Rep Phone:	(828)694-7841				

PUBLIC NOTICE

HENDERSON COUNTY

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June 18, 2010

Terry Layne,
EMS Manager

(7/9)

N000053637



July 3, 2010

Mr. Terry Layne
Henderson County EMS
Hendersonville, NC

Terry,

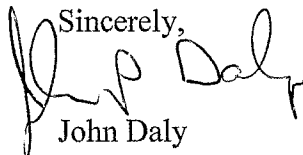
Thank you for your continued support of Southeastern Specialty Vehicles, Inc. and McCoy Miller ambulances. Enclosed please find a bid response for your next ambulance project.

We were able to secure a pre emission 2010 G4500 Chevrolet chassis which does not have to have the urea system with separate ammonia fuel cell.

The total cost of the ambulance including the additions of power/ heated mirrors and a drug cooling drawer is \$ 116,855.00.

The chassis is available immediately and we anticipate a build time of 90- 120 days.

Again, thank you for the opportunity to quote this project.

Sincerely,

John Daly

1250 Industrial Pkwy • West Jefferson • NC • 28694
Toll Free 866-640-2028 • Fax 336-246-6201

**ROAD RESCUE INC.
A DIVISION OF SPARTAN MOTORS
2914 SPARTAN WAY
MARION, SC 29072**

**HENDERSON COUNTY EMERGENCY MEDICAL SERVICES
820 N. JUSTICE STREET
HENDERSONVILLE, NC**

**ROAD RESCUE HAS READ AND SUBMITTED A BID RESPONSE
PER YOUR SPECIFICATIONS. ROAD RESCUE HOLDS ITSELF TO A
HIGH STANDARD AND UTILIZES THE BEST MATERIALS IN THE
INDUSTRY TO CRAFT OUR AMBULANCES.**

**NO WOOD OR WOOD PRODUCTS ARE USED IN ANY FACET OF
MANUFACTURING. FOR THIS REASON, WE BELIEVE WE HAVE
ONE OF STRONGEST AND LASTING VEHICLES. THIS ENABLES
US TO OFFER A LIFETIME WARRANTY ON OUR MODULE.**

**BY OFFERING THIS RESPONSE, WE CONFIRM THAT WE MEET
OR EXCEED ALL PORTIONS OF YOUR SPECIFICATION.**

**THE TOTAL COST OF THIS UNIT WITH OPTIONS REQUIRED IS
\$ 125,450.00. CONSTRUCTION TIME ON THIS VEHICLE IS 150-
180 DAYS AT OUR PLANT LOCATED IN MARION, SC.**

**PLEASE CALL WITH ANY QUESTIONS PERTAINING TO THIS BID
AT MY NUMBER LISTED BELOW.**

REGARDS,



**GREG GLEASON
ROAD RESCUE SALES ENGINEER
843-676-2908**

First Class

FIRE APPARATUS

July 1, 2010

Mr. Terry Layne
Henderson County EMS
211 First Ave.
Hendersonville, NC 28792

Reference: Ambulance Bid

Gentlemen:

We are pleased to present the enclosed specification and bid for one new 2010 Braun Ambulance.

The specification we have provided matches as closely as possible the intent of the bid specification provided. Manufacturers have different manufacturing methods, specifications and product offerings that are unique or proprietary. Therefore we have submitted this bid specification pursuant to Braun specifications, methods and current product offering with the opinion that the ambulance described will exceed your expectations in performance and application.

Price FOB Hendersonville NC: \$127,899.00

Federal, State and local taxes, licenses and fees excluded.

Includes additional equipment specified in the bid request.